



Canadian Surety

2010 Issue – Market Analysis of 2009 Results

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CANADIAN SURETY MARKET ANALYSIS

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Note: Throughout this study "Reinsurance Market" refers to the licensed Reinsurance Market and does not take into account any reinsurance written on an unlicensed basis.

Executive Summary

This is the 14th annual Surety Report produced by Aon Benfield Canada for the benefit of our key partners: our clients and reinsurers.

Data

Like we have done in the past, we analyze the results of the main surety writers in Canada mainly for the period 2005 to 2009. However, beginning this year, we also track premium growth by region over a ten-year period.

This report is designed to provide valuable insight on the sureties operating on a direct and reinsurance basis and is based on publicly available data for writers licensed in Canada. This report does not capture cessions to unregistered reinsurers.

Premium and Concentration

Canadian industry premium continues to grow steadily. Over the past 5 years, DWP has seen a 50% growth. Over the past ten years, DWP has more than tripled (+240%).

For 2009, despite slowdowns in BC and Alberta, a 5% DWP growth has been achieved in Canada (448.5 million vs 470.5 million).

The largest dollar growth is seen in Ontario, which grew by 34.7 million while Atlantic Canada saw the largest percentage change in premium growing by 53%. British Columbia and Alberta have experienced a decrease of their DWP of 18.6% and 17% respectively. DWP variation by region is illustrated below:

	DWP (in millions)		Growth	
	2008	2009		
Ontario	\$146.4	\$181.1	\$34.7	+23.7%
Quebec	\$92.2	\$101.8	\$9.6	+10.4%
British Columbia	\$89.0	\$72.4	(\$16.6)	-18.6%
Alberta	\$69.1	\$57.3	(\$11.8)	-17.0%
Manitoba & Saskatchewan	\$24.7	\$26.9	\$2.2	+8.8%
Atlantic Provinces	\$17.6	\$27.0	\$9.4	+53.0%

Ontario generates 38% of 2009 Canadian DWP, followed by Quebec with 22%, and by BC and Alberta with 15% and 12% respectively.

Top 5 primary writers hold 62.5% of DWP. Top 10 hold 85.5% of DWP.

The composition of the top 10 primary writers is relatively stable. While there has been some movement over the past few years in the lower half of the top 10, the top 4 positions have been held for many years by the same 4 companies.

Results

Positive trend continues in Canada with an industry five-year loss ratio of 19.56%. 2009 results for primary carriers average 17.51% loss ratio without distinction as to ranking.

Reinsurance

While there are many pure excess of loss reinsurance programs, proportional cessions are still very significant in Canada and tend to balance the results of the reinsurers.

The average estimated volume ceded to reinsurance (based on the difference between NWP and DWP) is approximately 23% of DWP. Cession to registered reinsurers is equal to 13.7% of DWP.

The percentage of cessions to registered reinsurance that is held by the Top 5 registered reinsurers is 66.5%. The Top 10 registered reinsurers hold 94%.

The composition of the Top 10 reinsurers has been very stable. For the past five years, the first 6 positions have been held by the same 6 companies.

For 2009, the Top 5 reinsurers fare better with 15% loss ratio than the rest of the Top 10 reinsurers who collectively have a 29% loss ratio.

While reinsurers' results for 2009 are worse than those of primary carriers by about 6.5 points, five-year loss ratios remain very comparable with just one point difference between them.

Aon Benfield is proud to place the reinsurance programs of many Canadian primary surety carriers listed in this report.

CANADIAN SURETY MARKET ANALYSIS

Summary of Surety Results

		Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)	
INSURANCE	Top 10	402,295	293,416	273,194	44,253	16.20%	2 0 9
	Overall	470,492	349,594	323,214	56,605	17.51%	
REINSURANCE	Top 10		60,633	53,677	15,469	28.82%	
	Overall		64,577	57,381	13,816	24.08%	
TOTAL		470,492	414,171	380,595	70,421	18.50%	

INSURANCE	Top 10	393,083	303,627	255,636	49,276	19.28%	2 0 8
	Overall	448,643	352,619	301,720	60,082	19.91%	
REINSURANCE	Top 10		54,022	49,612	7,648	15.42%	
	Overall		56,480	51,984	6,295	12.11%	
TOTAL		448,643	409,099	353,704	66,377	18.77%	

INSURANCE	Top 10	333,724	249,429	236,344	42,824	18.12%	2 0 7
	Overall	381,563	293,404	275,433	53,149	19.30%	
REINSURANCE	Top 10		46,827	46,145	9,344	20.25%	
	Overall		49,225	49,506	9,427	19.04%	
TOTAL		381,563	342,629	324,939	62,576	19.26%	

INSURANCE	Top 10	303,077	235,787	224,812	39,809	17.71%	2 0 6
	Overall	340,523	260,966	247,239	40,945	16.56%	
REINSURANCE	Top 10		44,982	43,801	7,820	17.85%	
	Overall		47,077	46,372	10,178	21.95%	
TOTAL		340,523	308,043	293,611	51,123	17.41%	

INSURANCE	Top 10	283,011	221,830	209,207	54,994	26.29%	2 0 5
	Overall	313,145	241,290	226,250	55,223	24.41%	
REINSURANCE	Top 10		39,756	40,473	9,046	22.35%	
	Overall		39,688	42,183	11,481	27.22%	
TOTAL		313,145	280,978	268,433	66,704	24.85%	

5 YEARS TOTAL (2005 TO 2009)						
INSURANCE	Top 10	1,686,739	1,279,069	1,186,510	228,200	19.23%
	Overall	1,954,366	1,497,873	1,373,856	266,004	19.36%
REINSURANCE	Top 10		242,000	230,348	47,779	20.74%
	Overall		257,047	247,426	51,197	20.69%
TOTAL		1,954,366	1,754,920	1,621,282	317,201	19.56%

CANADIAN SURETY MARKET ANALYSIS

Comparative Surety Results of Top Ten Insurers

2009						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Guarantee Company of North America	16.31%	76,756	55,945	52,010	3,638	6.99%
2 Travelers Guarantee Company of Canada ⁽¹⁾	16.16%	76,010	74,608	78,307	15,571	19.88%
3 AXA Canada Group	12.95%	60,933	44,865	43,755	9,772	22.33%
4 Aviva Canada Group ⁽¹⁾	9.98%	46,975	39,016	34,204	5,295	15.48%
5 Zurich Insurance Company	7.13%	33,558	12	11	-1,149	-10445%
6 Jevco Insurance Company (including Kingsway General)	5.11%	24,055	20,325	17,797	5,468	30.72%
7 Chartis Insurance Company of Canada	4.88%	22,961	16,908	7,648	1,422	18.59%
8 Intact Financial Corporation	4.77%	22,461	17,062	17,050	313	1.84%
9 Trisura Guarantee Insurance Company	4.17%	19,608	12,690	11,338	2,398	21.15%
10 Western Surety Company	4.03%	18,978	11,985	11,074	1,525	13.77%
Top Ten Total	85.51%	402,295	293,416	273,194	44,253	16.20%
Insurance Market Total	100.00%	470,492	349,594	323,214	56,605	17.51%

⁽¹⁾ Figures indicated above include Home Warranty business.

2008						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Travelers Guarantee Company of Canada ⁽¹⁾	18.57%	83,308	88,193	80,948	19,646	24.27%
2 Guarantee Company of North America	15.58%	69,921	50,901	47,135	3,429	7.27%
3 Aviva Canada Group ⁽¹⁾	15.13%	67,873	58,049	30,131	4,155	13.79%
4 AXA Canada Group	13.30%	59,652	43,951	42,653	14,593	34.21%
5 Intact Financial Corp (formerly ING Canada)	5.24%	23,531	17,310	16,615	1,832	11.03%
6 Zurich Insurance Company	4.83%	21,651	7	8	-808	-10100.00%
7 Jevco Insurance Company (including Kingsway General)	4.81%	21,561	14,309	12,659	1,719	13.58%
8 Western Surety Company	4.06%	18,195	10,681	10,610	1,197	11.28%
9 Trisura Guarantee Insurance Company	3.41%	15,285	10,464	9,147	2,127	23.25%
10 Groupe La Capitale	2.70%	12,106	9,762	5,730	1,386	24.19%
Top Ten Total	87.62%	393,083	303,627	255,636	49,276	19.28%
Insurance Market Total	100.00%	448,643	352,619	301,720	60,082	19.91%

⁽¹⁾ Figures indicated above include Home Warranty business.

CANADIAN SURETY MARKET ANALYSIS

Comparative Surety Results of Top Ten Insurers

2007						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Travelers Guarantee Company of Canada ⁽¹⁾	21.76%	83,017	83,446	77,395	21,182	27.37%
2 Guarantee Company of North America	16.00%	61,068	44,972	44,483	566	1.27%
3 AXA Canada Group	14.67%	55,982	40,663	40,524	12,556	30.98%
4 Aviva Canada Group	8.56%	32,643	26,791	25,579	1,963	7.67%
5 Zurich Insurance Company	6.26%	23,871	8	15	796	5306.67%
6 Intact Financial Corp (formerly ING Canada)	5.33%	20,336	15,670	15,463	260	1.68%
7 Western Surety Company	4.58%	17,475	10,298	10,210	-18	-0.18%
8 Jevco Insurance Company (including Kingsway General)	4.47%	17,050	11,113	9,777	1,978	20.23%
9 Northbridge Financial ⁽¹⁾	2.94%	11,207	8,800	6,441	409	6.35%
10 Trisura Guarantee Insurance Company	2.90%	11,075	7,668	6,457	3,132	48.51%
Top Ten Total	87.46%	333,724	249,429	236,344	42,824	18.12%
Insurance Market Total	100.00%	381,563	293,404	275,433	53,149	19.30%

⁽¹⁾ Figures indicated above include Home Warranty business.

2006						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Travelers Guarantee Company of Canada ⁽¹⁾	22.35%	76,090	80,615	76,979	27,160	35.28%
2 Guarantee Company of North America	18.28%	62,248	44,496	43,198	3,263	7.55%
3 AXA Canada Group	15.80%	53,796	39,954	38,805	4,095	10.55%
4 Aviva Canada Group	8.59%	29,242	24,583	23,764	482	2.03%
5 Intact Financial Corp (formerly ING Canada)	5.94%	20,228	15,629	15,200	1,999	13.15%
6 Western Surety Company	4.94%	16,806	10,096	9,094	231	2.54%
7 Zurich Insurance Company	4.75%	16,168	-244	-60	-110	183.33%
8 Jevco Insurance Company (including Kingsway General)	3.61%	12,277	7,919	7,112	1,156	16.25%
9 Northbridge Financial ⁽¹⁾	2.49%	8,466	6,591	4,231	327	7.73%
10 Co-Operators & Sovereign	2.28%	7,756	6,148	6,489	1,206	18.59%
Top Ten Total	89.00%	303,077	235,787	224,812	39,809	17.71%
Insurance Market Total	100.00%	340,523	260,966	247,239	40,945	16.56%

⁽¹⁾ Figures indicated above include Home Warranty business.

CANADIAN SURETY MARKET ANALYSIS

Comparative Surety Results of Top Ten Insurers

2005						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Travelers Guarantee Company of Canada ⁽¹⁾	25.13%	78,688	77,621	72,884	32,308	44.33%
2 Guarantee Company of North America	17.79%	55,713	42,692	40,976	-67	-0.16%
3 AXA Canada Group	15.06%	47,167	35,829	35,093	11,267	32.11%
4 Aviva Canada Group	8.71%	27,285	22,313	22,048	5,028	22.80%
5 Intact Financial Corp (formerly ING Canada)	6.13%	19,201	14,807	14,135	1,321	9.35%
6 Zurich Insurance Company	4.72%	14,791	255	67	740	1104.48%
7 Western Surety Company	4.60%	14,397	8,628	7,931	1,061	13.38%
8 Jevco Insurance Company (including Kingsway General)	3.49%	10,924	7,096	6,613	1,420	21.47%
9 Co-Operators & Sovereign	2.75%	8,615	8,023	5,238	927	17.70%
10 Groupe La Capitale	1.99%	6,230	4,566	4,222	989	23.42%
Top Ten Total	90.38%	283,011	221,830	209,207	54,994	26.29%
Insurance Market Total	100.00%	313,145	241,290	226,250	55,223	24.41%

⁽¹⁾ Figures indicated above include Home Warranty business.

5 YEARS TOTAL (2005 TO 2009)						
INSURERS	Market Share based on Direct WP (%)	Direct Premiums Written (\$000)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Travelers Guarantee Company of Canada ⁽¹⁾	20.32%	397,113	404,483	386,513	115,867	29.98%
2 Guarantee Company of North America	16.67%	325,706	239,006	227,802	10,829	4.75%
3 AXA Canada Group	14.20%	277,530	205,262	200,830	52,283	26.03%
4 Aviva Canada Group ⁽¹⁾	10.44%	204,018	170,752	135,726	16,923	12.47%
5 Zurich Insurance Company	5.63%	110,039	38	41	-531	-1295%
6 Intact Financial Corp (formerly ING Canada)	5.41%	105,757	80,478	78,463	5,725	7.30%
7 Jevco Insurance Company (including Kingsway General)	4.39%	85,867	60,762	53,958	11,741	21.76%
8 Western Surety Company	4.39%	85,851	51,688	48,919	3,996	8.17%
9 Trisura Guarantee Insurance Company	2.56%	50,005	33,373	28,300	8,102	28.63%
10 Groupe La Capitale	2.30%	44,853	33,227	25,958	3,265	12.58%
Top Ten Total	86.31%	1,686,739	1,279,069	1,186,510	228,200	19.23%
Insurance Market Total	100.00%	1,954,366	1,497,873	1,373,856	266,004	19.36%

⁽¹⁾ Figures indicated above include Home Warranty business.

CANADIAN SURETY MARKET ANALYSIS
Comparative Surety Results of Top Ten Reinsurers

2009					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Hannover Ruckversicherung AG	19.22%	12,412	11,054	-374	-3.38%
2 Westport Insurance Corp. & Swiss Re	14.40%	9,298	7,048	-85	-1.21%
3 Transatlantic Reinsurance Company	14.25%	9,200	8,309	1,014	12.20%
4 Munich Re Canada / Munich Re America	9.82%	6,339	5,661	2,937	51.88%
5 Everest Reinsurance Company	8.92%	5,760	5,054	2,182	43.17%
6 Partner Reinsurance Europe Limited	7.80%	5,040	4,696	1,439	30.64%
7 St. Paul Fire and Marine Insurance Company	6.10%	3,939	3,939	488	12.39%
8 PARIS RE	5.95%	3,845	3,819	4,769	124.88%
9 SCOR Canada Reinsurance Company	4.61%	2,975	2,243	1,798	80.16%
10 Odyssey America Reinsurance Corporation	2.83%	1,825	1,854	1,301	70.17%
Top Ten Total	93.89%	60,633	53,677	15,469	28.82%
Reinsurance Market Total	100.00%	64,577	57,381	13,816	24.08%

2008					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Hannover Rückversicherung AG	20.18%	11,396	10,855	3,503	32.27%
2 Transatlantic Reinsurance Company	16.51%	9,323	8,434	333	3.95%
3 Westport Insurance Corp. / Swiss Re	13.34%	7,533	6,676	1,404	21.03%
4 Munich Re Canada / Munich Re America	11.06%	6,246	4,892	-1,796	-36.71%
5 Partner Reinsurance Europe Limited	7.82%	4,418	3,983	340	8.54%
6 Everest Reinsurance Company	7.81%	4,410	4,122	1,386	33.62%
7 St. Paul Fire and Marine Insurance Company	6.30%	3,560	3,560	488	13.71%
8 PARIS RE	6.02%	3,401	3,314	1,299	39.20%
9 SCOR Canada Reinsurance Company	3.68%	2,078	1,953	493	25.24%
10 Odyssey America Reinsurance Corporation	2.93%	1,657	1,823	198	10.86%
Top Ten Total	95.65%	54,022	49,612	7,648	15.42%
Reinsurance Market Total	100.00%	56,480	51,984	6,295	12.11%

CANADIAN SURETY MARKET ANALYSIS
Comparative Surety Results of Top Ten Reinsurers

2007					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Hannover Rückversicherung AG	19.53%	9,612	9,245	2,641	28.57%
2 Swiss Re Group	15.04%	7,405	8,039	-715	-8.89%
3 Transatlantic Reinsurance Company	11.52%	5,670	5,192	2,330	44.88%
4 Munich Re Canada / Munich Re America	10.51%	5,174	6,021	562	9.33%
5 Partner Reinsurance Europe Limited	9.64%	4,747	3,888	1,689	43.44%
6 Everest Reinsurance Company	9.10%	4,480	4,200	1,189	28.31%
7 PARIS RE	5.80%	2,854	2,665	2,503	93.92%
8 St. Paul Fire and Marine Insurance Company	5.28%	2,600	2,600	-2,698	-103.77%
9 Odyssey America Reinsurance Corporation	5.04%	2,481	2,653	1,558	58.73%
10 SCOR Canada Reinsurance Company	3.66%	1,804	1,642	285	17.36%
Top Ten Total	95.13%	46,827	46,145	9,344	20.25%
Reinsurance Market Total	100.00%	49,225	49,506	9,427	19.04%

2006					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Swiss Re Group	21.91%	10,313	10,422	1,160	11.13%
2 Hannover Rückversicherung AG	16.35%	7,699	7,510	1,292	17.20%
3 Munich Re Canada / Munich Re America	11.73%	5,522	5,300	500	9.43%
4 Everest Reinsurance Company	8.31%	3,914	3,750	-834	-22.24%
5 Partner Reinsurance Europe Limited	8.19%	3,854	3,857	119	3.09%
6 Transatlantic Reinsurance Company	7.55%	3,553	3,229	-44	-1.36%
7 Endurance Reinsurance Corporation of America	6.21%	2,925	2,873	569	19.81%
8 St. Paul Fire and Marine Insurance Company	5.31%	2,502	2,502	2,230	89.13%
9 PARIS RE	5.00%	2,354	1,961	295	15.04%
10 Odyssey America Reinsurance Corporation	4.98%	2,346	2,397	2,533	105.67%
Top Ten Total	95.55%	44,982	43,801	7,820	17.85%
Reinsurance Market Total	100.00%	47,077	46,372	10,178	21.95%

CANADIAN SURETY MARKET ANALYSIS
Comparative Surety Results of Top Ten Reinsurers

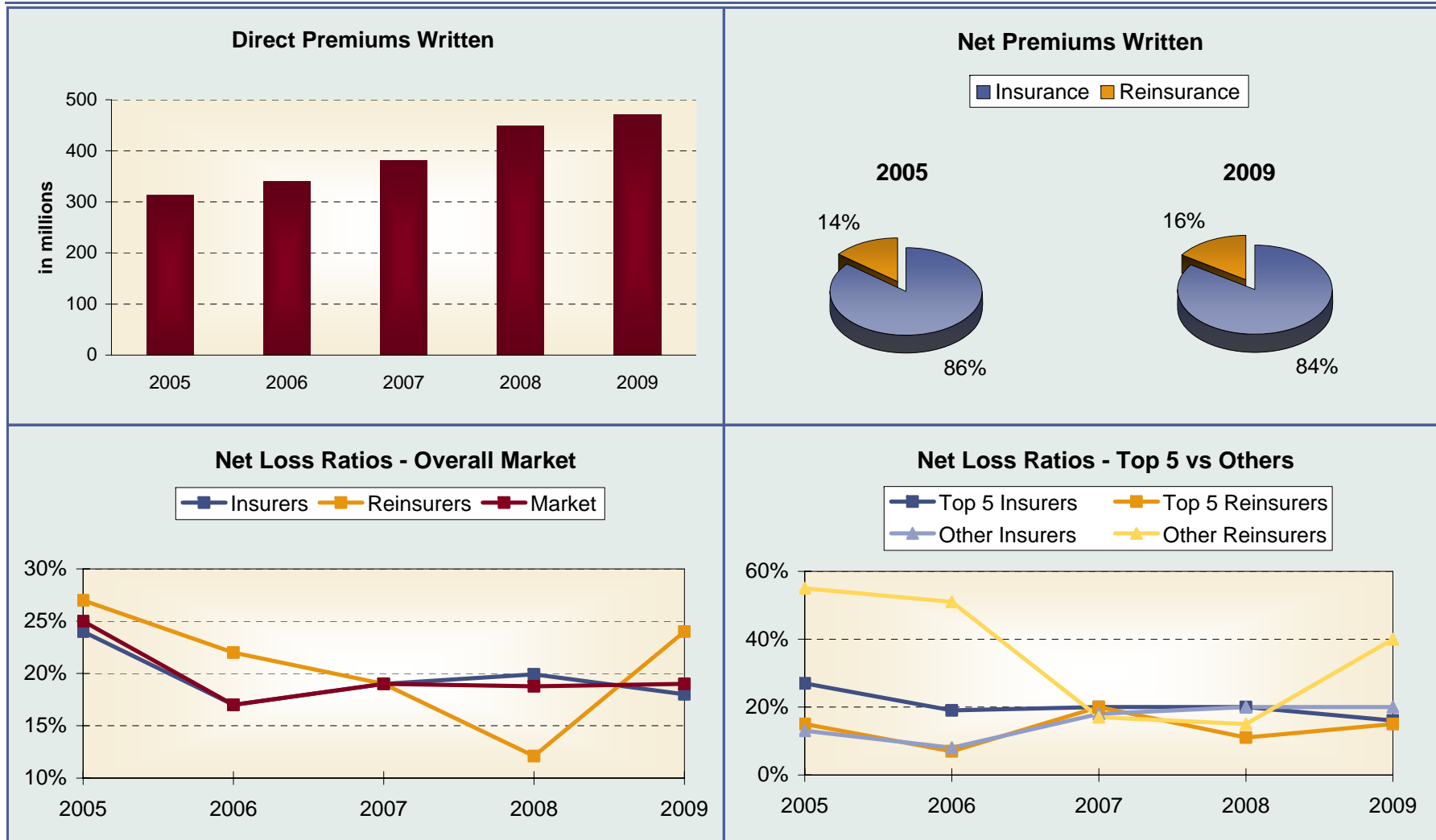
2005					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Swiss Re & Employers Re	26.24%	10,414	10,824	-139	-1.28%
2 Hannover Rückversicherung AG	14.86%	5,898	6,027	-2,868	-47.59%
3 Munich Re Canada / Munich Re America	13.01%	5,164	5,625	6,805	120.98%
4 Partner Reinsurance Europe Limited	9.46%	3,754	3,928	523	13.31%
5 Everest Reinsurance Company	8.82%	3,502	3,339	268	8.03%
6 Transatlantic Reinsurance Company	8.24%	3,270	3,409	-11	-0.32%
7 St. Paul Fire and Marine Insurance Company	6.30%	2,500	2,500	2,453	98.12%
8 Endurance Reinsurance Corporation of America	6.15%	2,440	1,349	761	56.41%
9 Odyssey America Reinsurance Corporation	4.24%	1,684	2,301	644	27.99%
10 PARIS RE	2.85%	1,130	1,171	610	52.09%
Top Ten Total	100.17%	39,756	40,473	9,046	22.35%
Reinsurance Market Total	100.00%	39,688	42,183	11,481	27.22%

Note: XL Re America have declared -2.635 million which results in the top ten total being higher than the overall total.

5 YEARS TOTAL (2005 TO 2009)					
REINSURERS	Market Share based on Net WP (%)	Net Premiums Written (\$000)	Net Premiums Earned (\$000)	Net Claims Incurred (\$000)	Earned Claims Ratio (%)
1 Hannover Rückversicherung AG	18.29%	47,017	44,691	4,194	9.38%
2 Swiss Re Group	17.49%	44,963	43,009	1,625	3.78%
3 Transatlantic Reinsurance Company	12.07%	31,016	28,573	3,622	12.68%
4 Munich Re Canada / Munich Re America	11.07%	28,445	27,499	9,008	32.76%
5 Everest Reinsurance Company	8.58%	22,066	20,465	4,191	20.48%
6 Partner Reinsurance Europe Limited	8.49%	21,813	20,352	4,110	20.19%
7 St. Paul Fire and Marine Insurance Company	5.87%	15,101	15,101	2,961	19.61%
8 PARIS RE	5.28%	13,584	12,930	9,476	73.29%
9 Odyssey America Reinsurance Corporation	3.89%	9,993	11,028	6,234	56.53%
10 SCOR Canada Reinsurance Company	3.11%	8,002	6,700	2,358	35.19%
Top Ten Total	94.15%	242,000	230,348	47,779	20.74%
Reinsurance Market Total	100.00%	257,047	247,426	51,197	20.69%

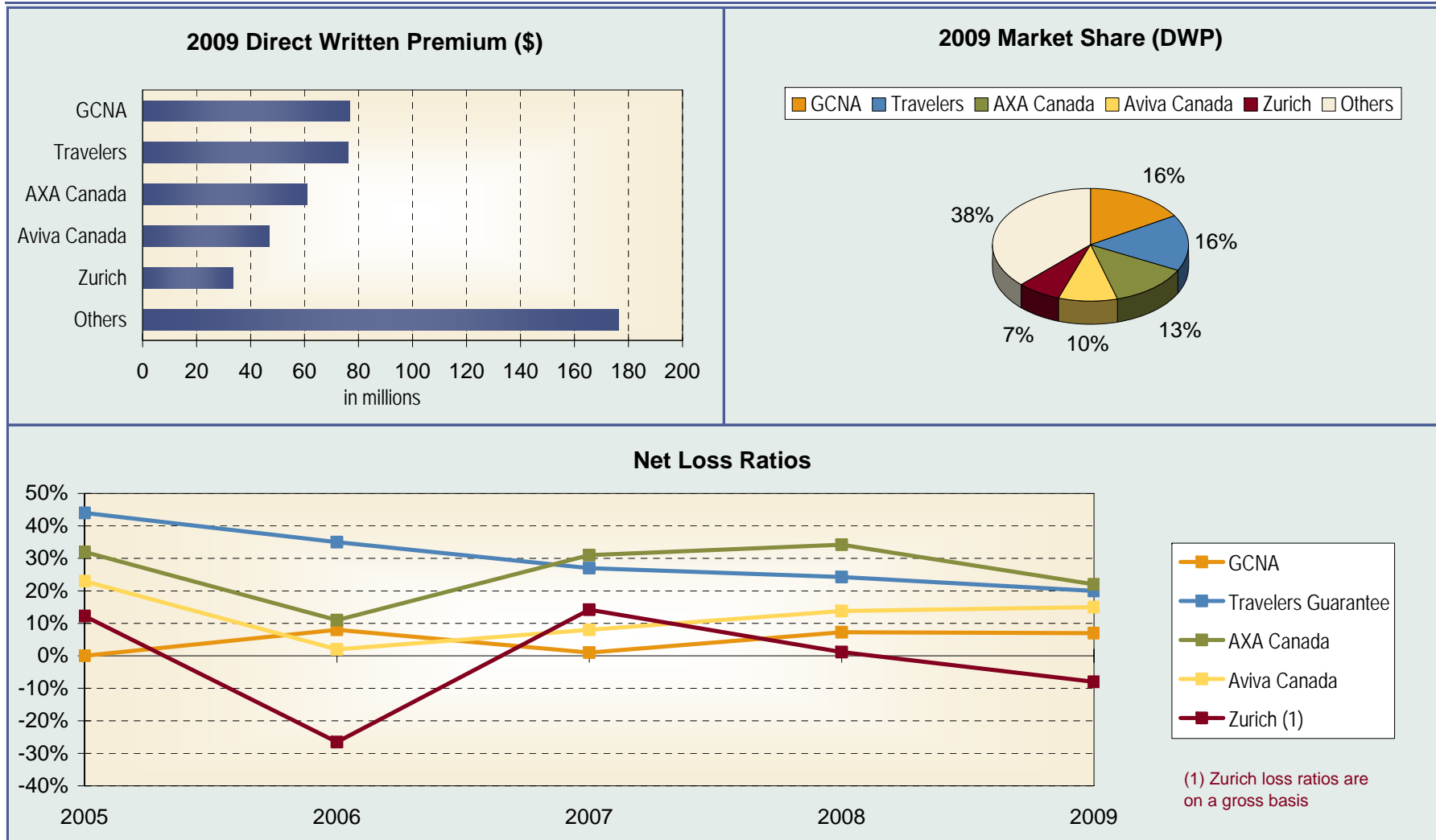
CANADIAN SURETY MARKET ANALYSIS

Comparison of Insurance vs Reinsurance Markets



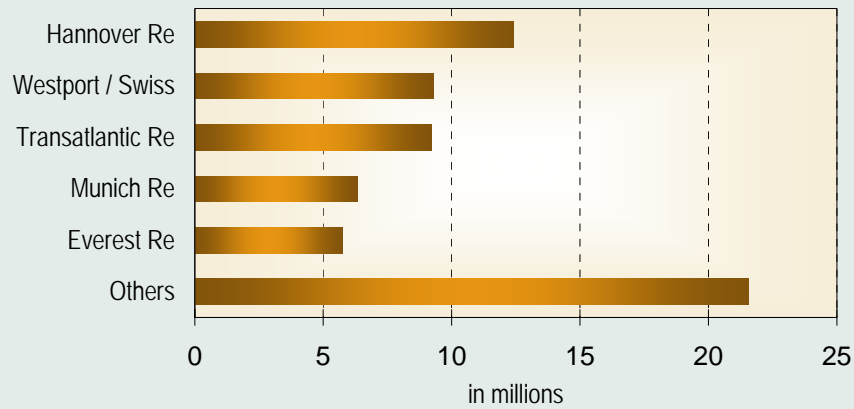
CANADIAN SURETY MARKET ANALYSIS

Comparison of Insurers Results

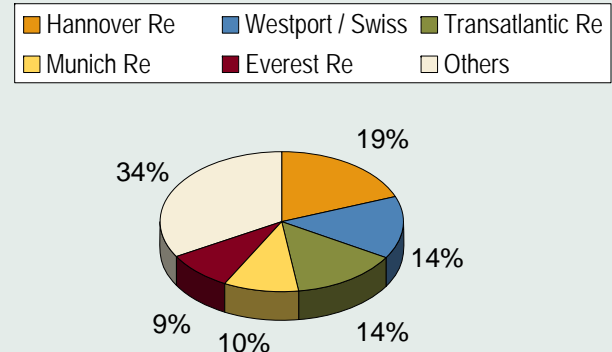


CANADIAN SURETY MARKET ANALYSIS Comparison of Reinsurers Results

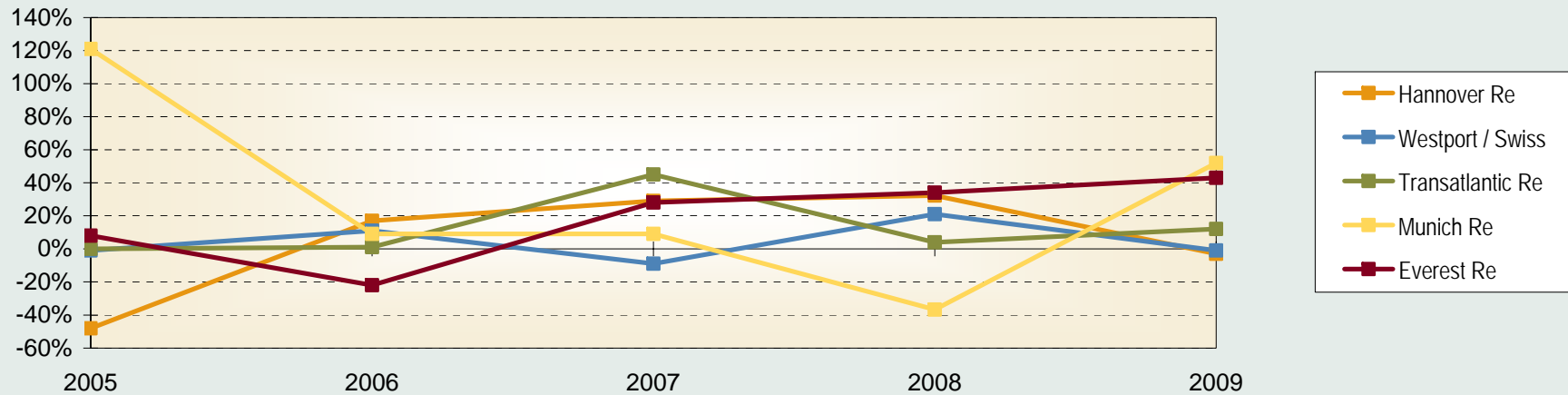
2009 Net Written Premium (\$)



2009 Market Share (NWP)



Net Loss Ratios



Comparison of Volume and Results by Region

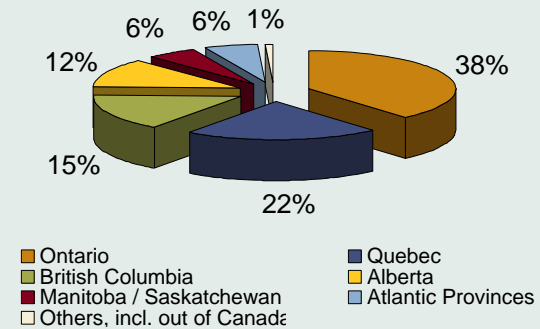
CANADIAN SURETY MARKET ANALYSIS

Comparisons of Volume and Results by Region - CANADA

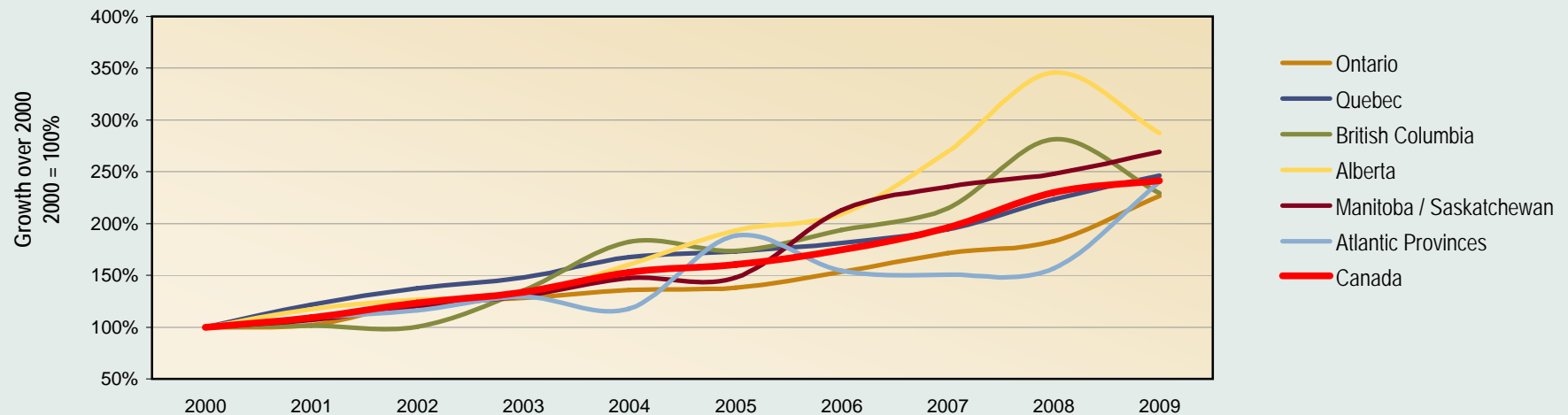
2009 Direct Results - Major Regions

Province	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
Ontario	181,149	147,898	11,515	8%
Quebec	101,767	97,479	14,411	15%
British Columbia	72,421	64,752	13,555	21%
Alberta	57,346	58,576	16,280	28%
Manitoba / Saskatchewan	26,892	25,607	(418)	-2%
Atlantic Provinces	26,989	21,615	(929)	-4%
Others, incl. out of Canada	4,088	8,796	460	5%
CANADA	470,652	424,723	54,874	13%

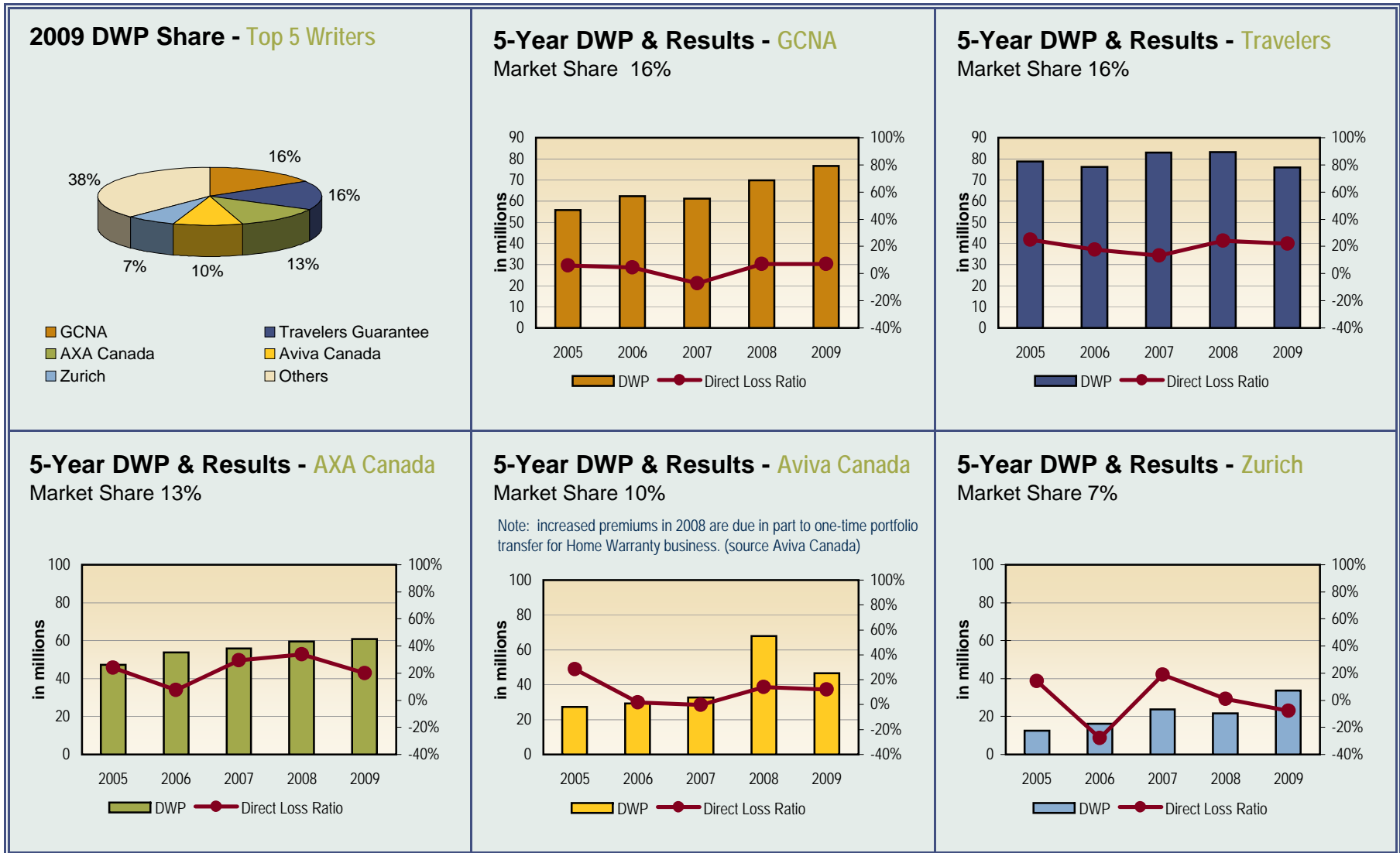
2009 DWP Share - Major Regions



10-Year Growth

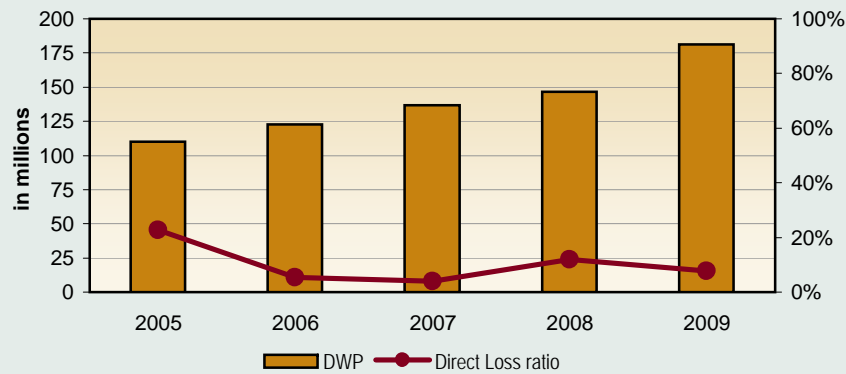


CANADIAN SURETY MARKET ANALYSIS
 Comparisons of Volume and Results by Region - **CANADA Top 5 Writers**

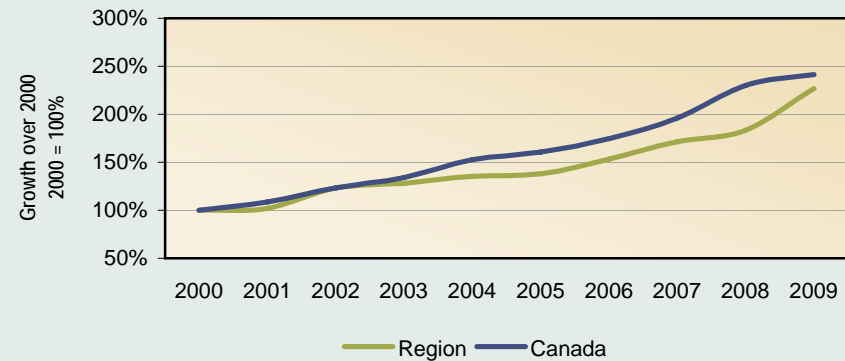


CANADIAN SURETY MARKET ANALYSIS
Comparisons of Volume and Results by Region - ONTARIO

5-Year Progression of Direct Results



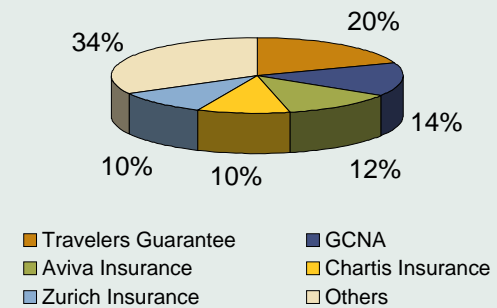
10-Year Growth



2009 Direct Results - Top 5 Writers

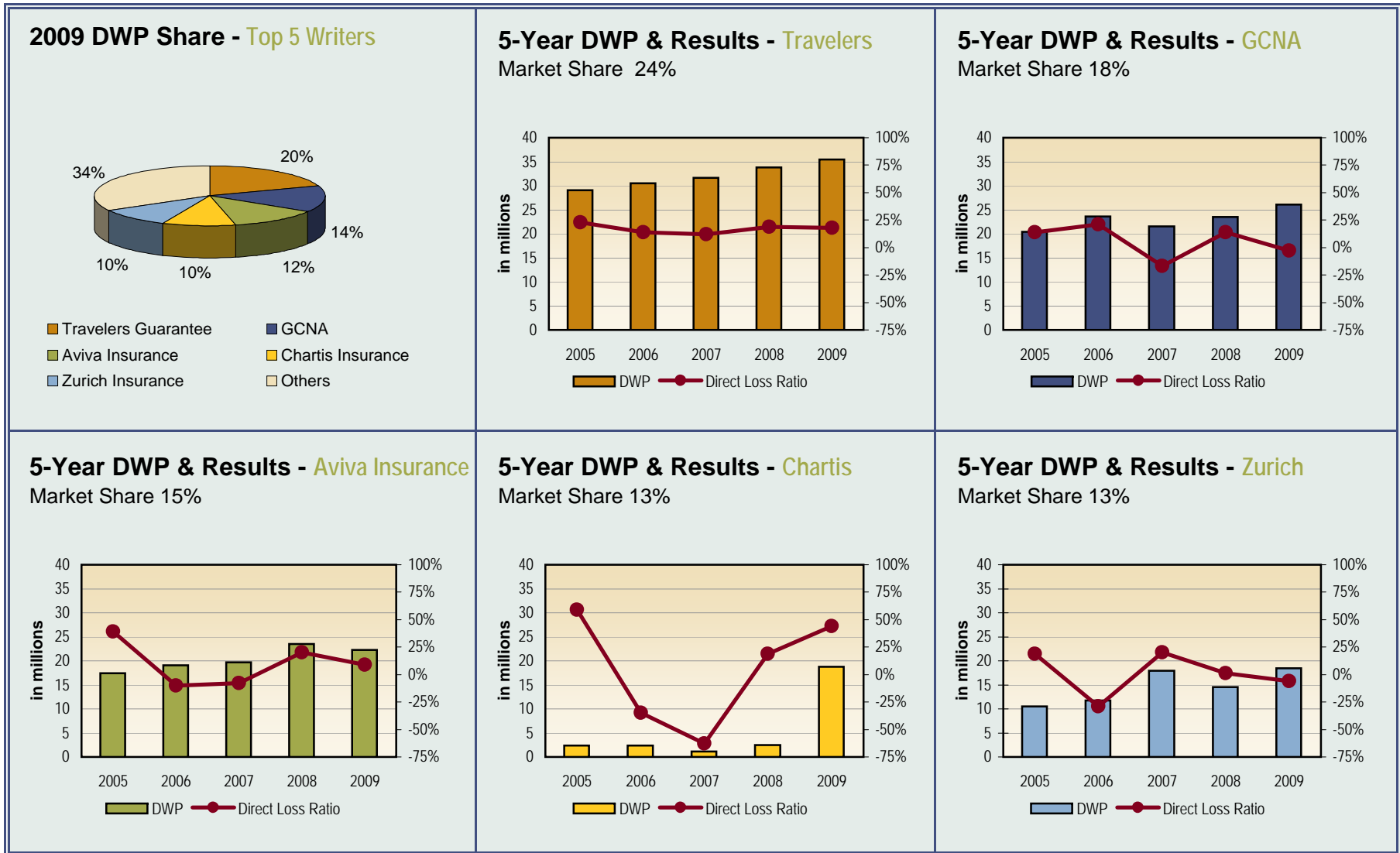
Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
Travelers Guarantee	35,471	32,986	5,845	18%
GCNA	26,110	24,599	(716)	-3%
Aviva Insurance	22,314	20,342	1,854	9%
Chartis Insurance	18,784	2,754	1,206	44%
Zurich Insurance	18,418	16,124	(963)	-6%
Others	60,052	51,093	4,289	8%
MARKET	181,149	147,898	11,515	8%

2009 DWP Share - Top 5 Writers



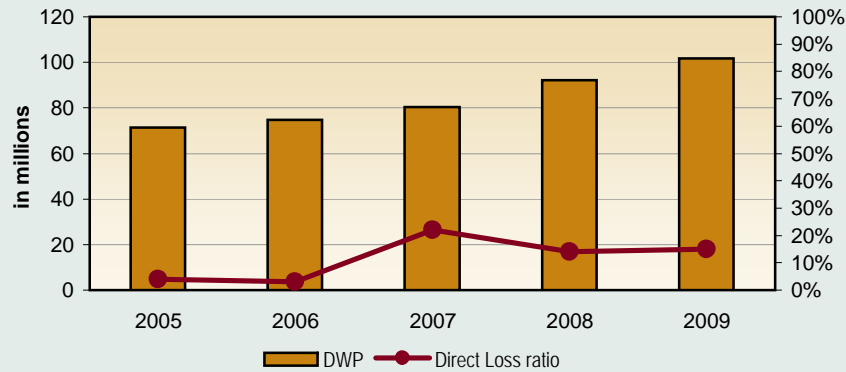
CANADIAN SURETY MARKET ANALYSIS

Comparisons of Volume and Results by Region - **ONTARIO** Top 5 Writers

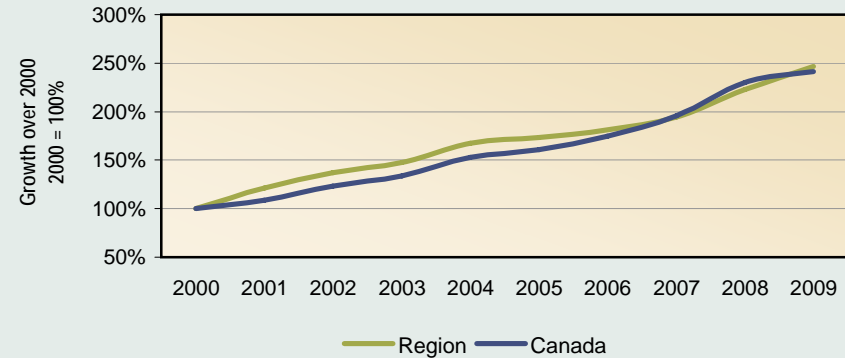


CANADIAN SURETY MARKET ANALYSIS
Comparisons of Volume and Results by Region - QUEBEC

5-Year Progression of Direct Results



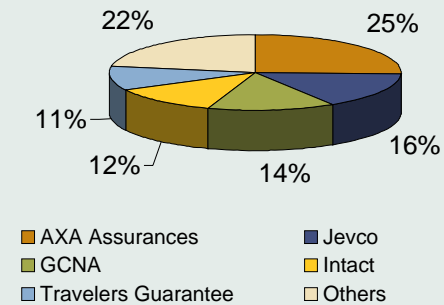
10-Year Growth



2009 Direct Results - Top 5 Writers

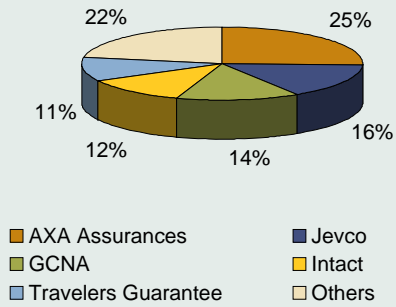
Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
AXA Assurances	25,866	25,835	3,659	14%
Jevco	15,923	15,420	5,444	35%
GCNA	14,588	14,201	235	2%
Intact	12,096	11,827	598	5%
Travelers Guarantee	10,767	10,476	1,291	12%
Others	22,527	19,720	3,188	16%
MARKET	101,767	97,479	14,415	15%

2009 DWP Share - Top 5 Writers



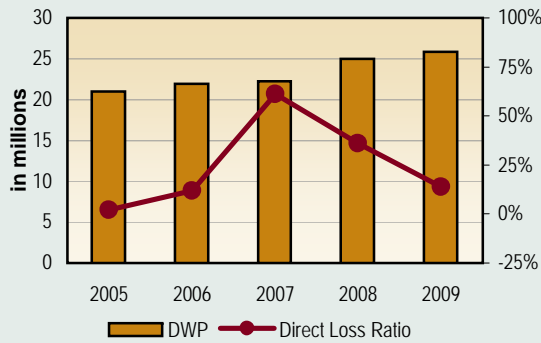
CANADIAN SURETY MARKET ANALYSIS
 Comparisons of Volume and Results by Region - **QUEBEC Top 5 Writers**

2009 DWP Share - Top 5 Writers



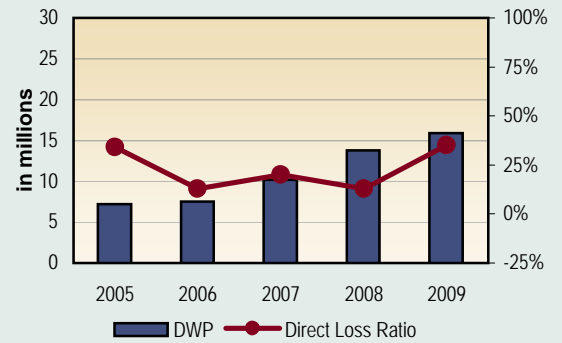
5-Year DWP & Results - AXA Assurances

Market Share 25%



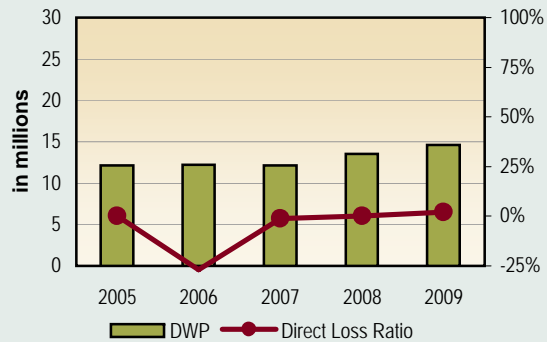
5-Year DWP & Results - Jevco

Market Share 16%



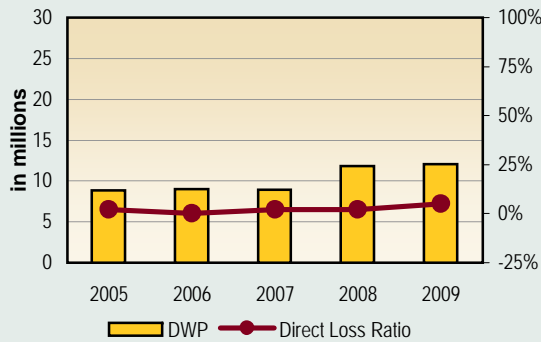
5-Year DWP & Results - GCNA

Market Share 14%



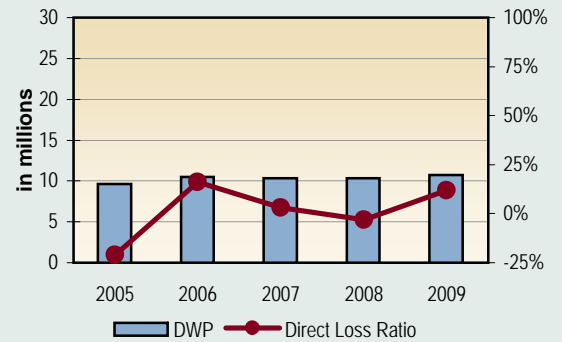
5-Year DWP & Results - Intact

Market Share 12%



5-Year DWP & Results - Travelers

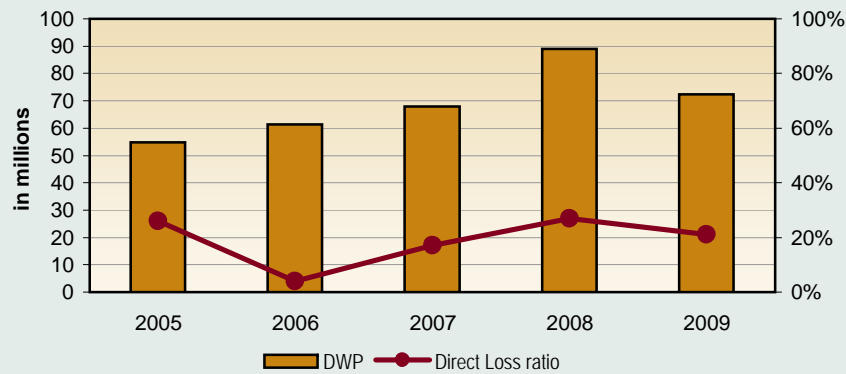
Market Share 12%



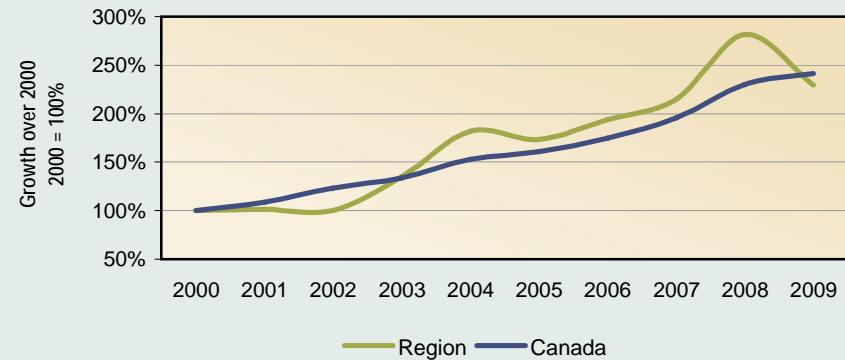
CANADIAN SURETY MARKET ANALYSIS

Comparisons of Volume and Results by Region - **BRITISH COLUMBIA**

5-Year Progression of Direct Results



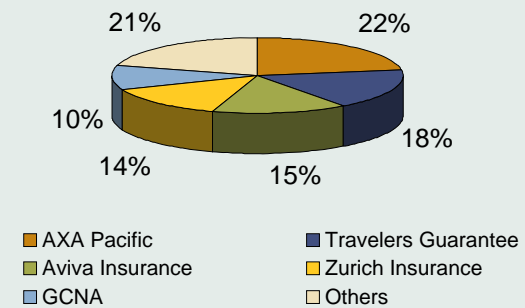
10-Year Growth



2009 Direct Results - Top 5 Writers

Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
AXA Pacific	16,262	13,982	1,975	14%
Travelers Guarantee	12,719	18,754	9,330	50%
Aviva Insurance	10,889	10,416	2,389	23%
Zurich Insurance	9,953	1,943	(11)	-1%
GCNA	7,448	6,259	(1)	0%
Others	15,150	13,398	(127)	-1%
MARKET	72,421	64,752	13,555	21%

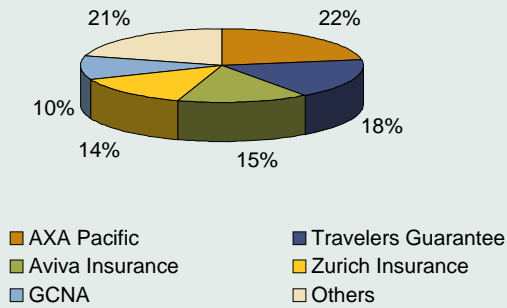
2009 DWP Share - Top 5 Writers



CANADIAN SURETY MARKET ANALYSIS

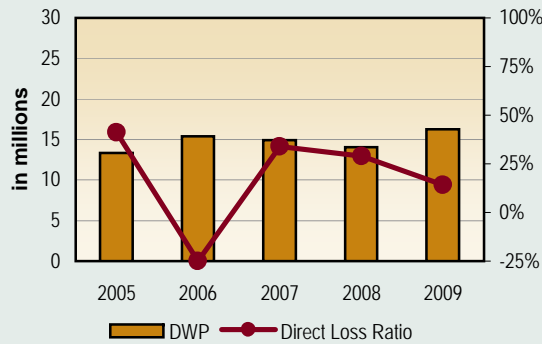
Comparisons of Volume and Results by Region - BRITISH COLUMBIA Top 5 Writers

2009 DWP Share - Top 5 Writers



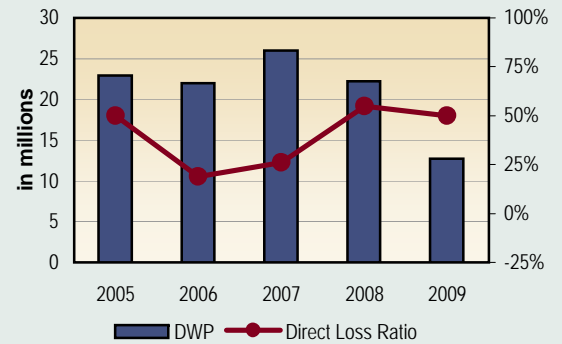
5-Year DWP & Results - Axa Pacific

Market Share 22%



5-Year DWP & Results - Travelers

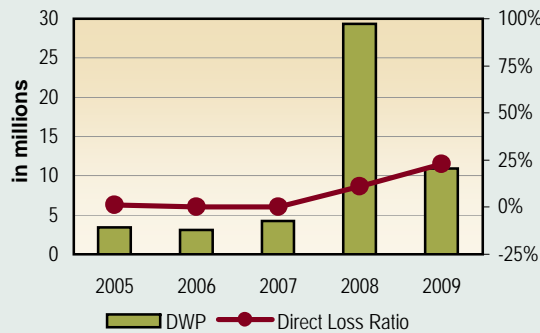
Market Share 18%



5-Year DWP & Results - Aviva Insurance

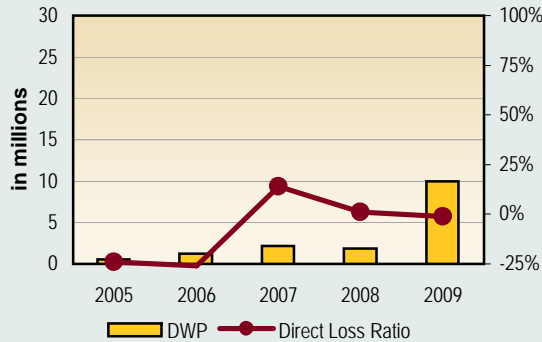
Market Share 15%

Note: increased premiums in 2008 are due in part to one-time portfolio transfer for Home Warranty business. (source Aviva Canada)



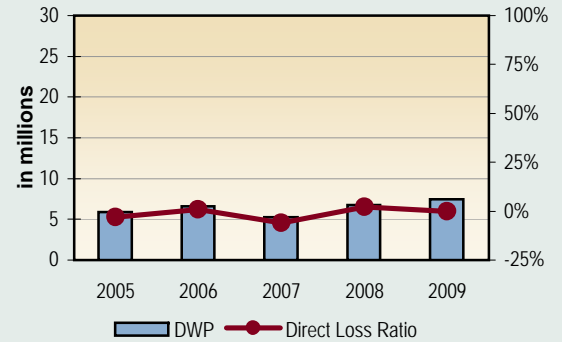
5-Year DWP & Results - Zurich

Market Share 14%



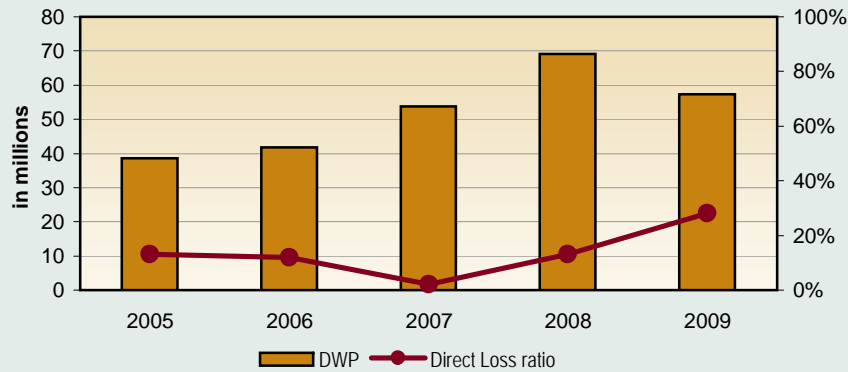
5-Year DWP & Results - GCNA

Market Share 10%

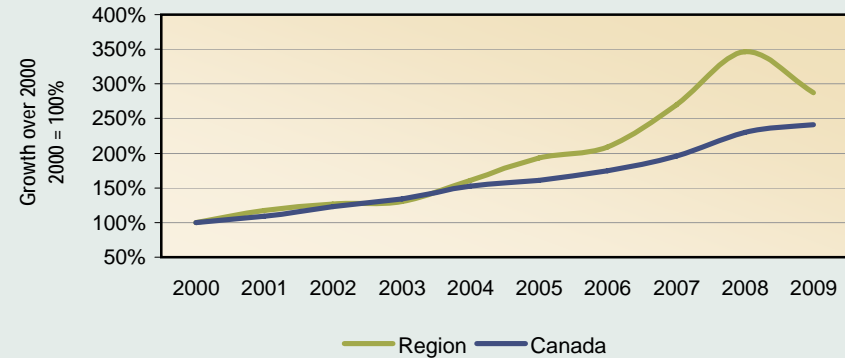


CANADIAN SURETY MARKET ANALYSIS
Comparisons of Volume and Results by Region - ALBERTA

5-Year Progression of Direct Results



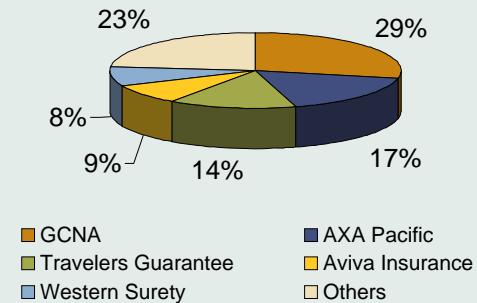
10-Year Growth



2009 Direct Results - Top 5 Writers

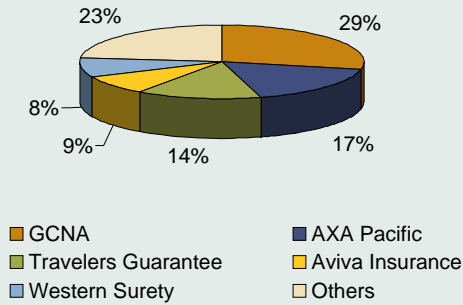
Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
GCNA	16,315	15,326	4,947	32%
AXA Pacific	9,732	10,163	7,756	76%
Travelers Guarantee	8,257	9,648	(562)	-6%
Aviva Insurance	4,932	5,600	1,722	31%
Western Surety	4,756	4,646	942	20%
Others	13,354	13,193	1,475	11%
MARKET	57,346	58,576	16,280	28%

2009 DWP Share - Top 5 Writers



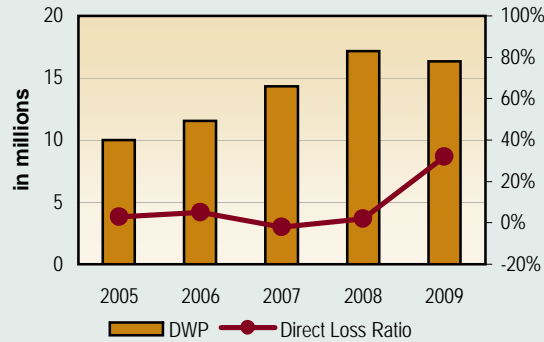
CANADIAN SURETY MARKET ANALYSIS
Comparisons of Volume and Results by Region - ALBERTA Top 5 Writers

2009 DWP Share - Top 5 Writers



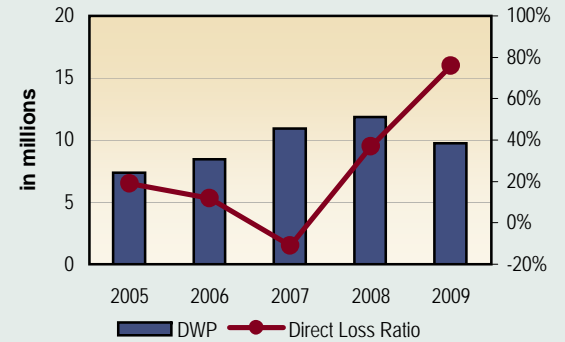
5-Year DWP & Results - GCNA

Market Share 29%



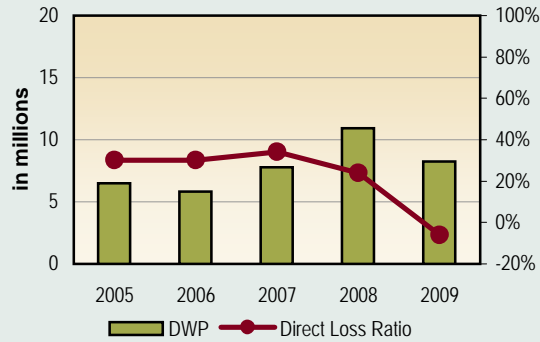
5-Year DWP & Results - AXA Pacific

Market Share 17%



5-Year DWP & Results - Travelers

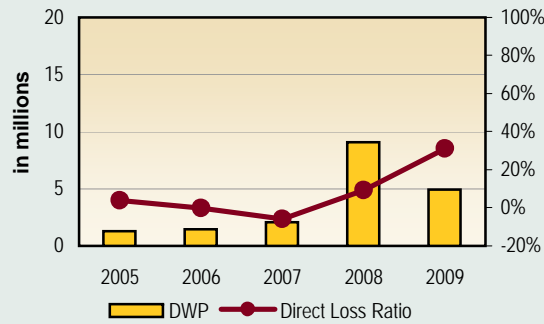
Market Share 14%



5-Year DWP & Results - Aviva Insurance

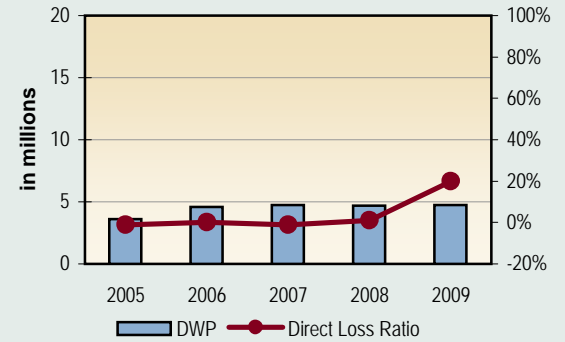
Market Share 9%

Note: increased premiums in 2008 are due in part to one-time portfolio transfer for Home Warranty business. (source Aviva Canada)



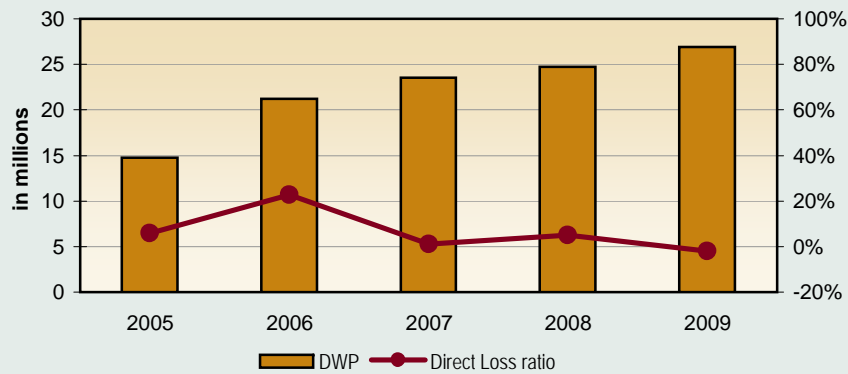
5-Year DWP & Results - Western Surety

Market Share 8%

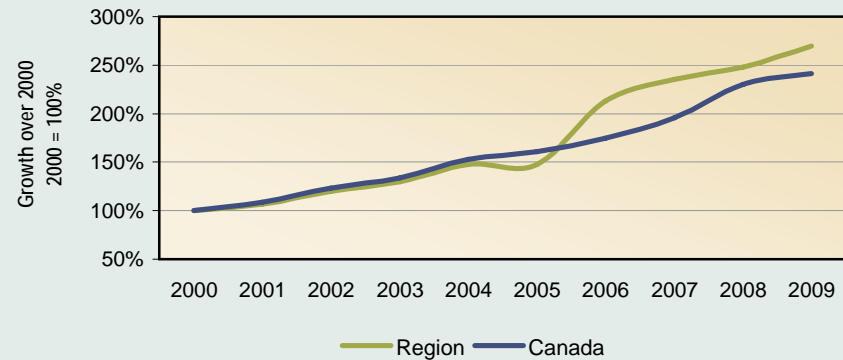


CANADIAN SURETY MARKET ANALYSIS
Comparisons of Volume and Results by Region - MANITOBA & SASKATCHEWAN

5-Year Progression of Direct Results



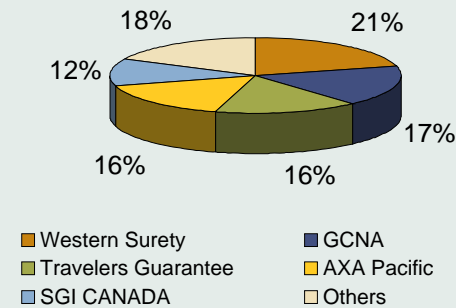
10-Year Growth



2009 Direct Results - Top 5 Writers

Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
Western Surety	5,680	5,328	(74)	-1%
GCNA	4,659	4,022	616	15%
Travelers Guarantee	4,325	3,978	564	14%
AXA Pacific	4,304	4,462	(1,615)	-36%
SGI CANADA	3,114	3,027	(64)	-2%
Others	4,810	4,790	155	3%
MARKET	26,892	25,607	(418)	-2%

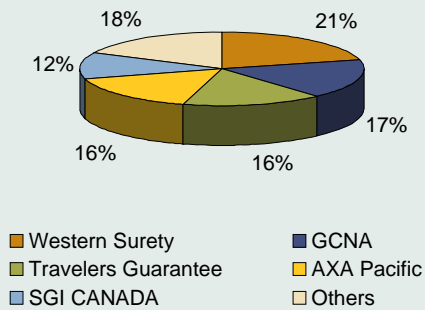
2009 DWP Share - Top 5 Writers



CANADIAN SURETY MARKET ANALYSIS

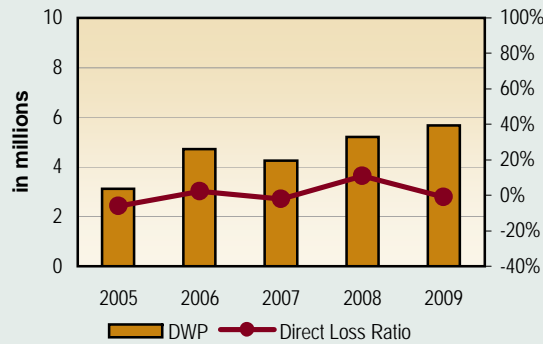
Comparisons of Volume and Results by Region - MANITOBA & SASKATCHEWAN Top 5 Writers

2009 DWP Share - Top 5 Writers



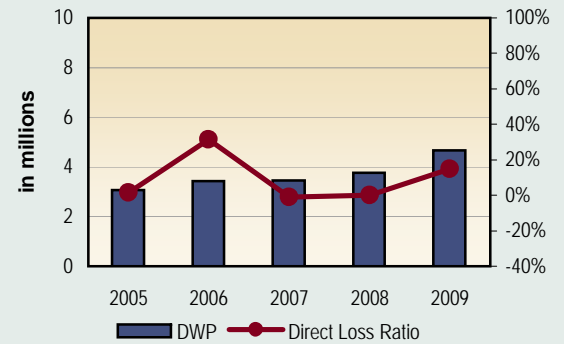
5-Year DWP & Results - Western Surety

Market Share 21%



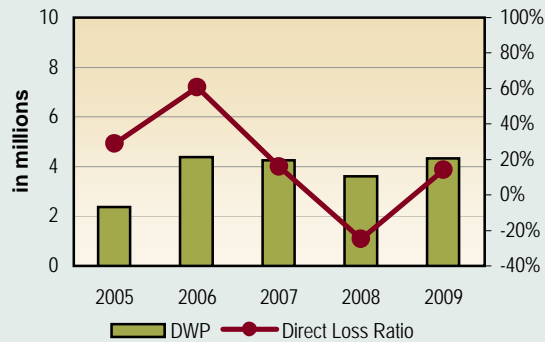
5-Year DWP & Results - GCNA

Market Share 17%



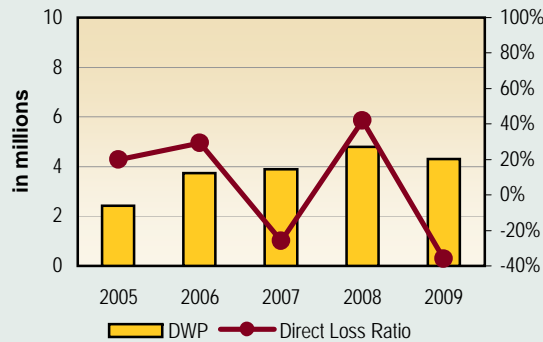
5-Year DWP & Results - Travelers

Market Share 16%



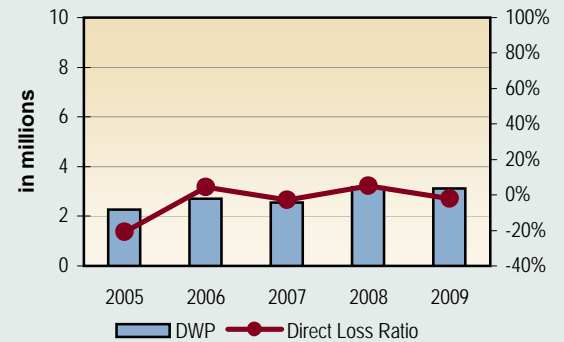
5-Year DWP & Results - AXA Pacific

Market Share 16%



5-Year DWP & Results - SGI Canada

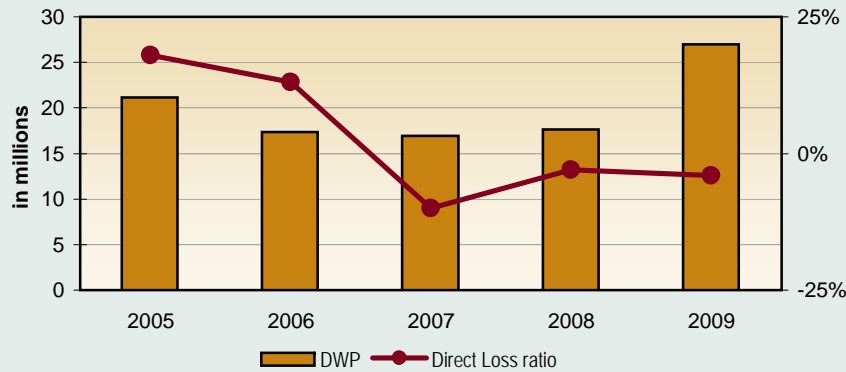
Market Share 12%



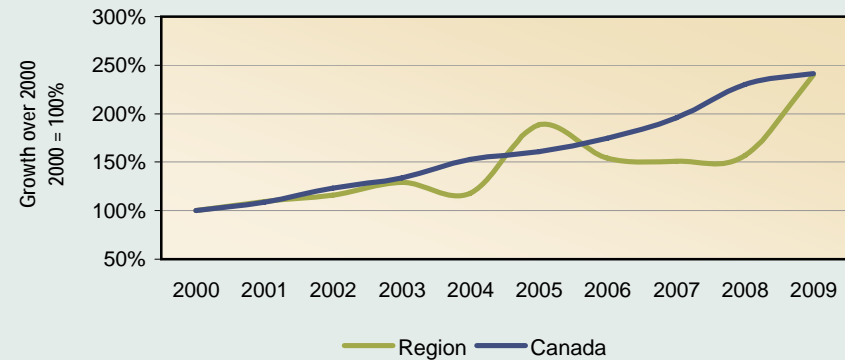
CANADIAN SURETY MARKET ANALYSIS

Comparisons of Volume and Results by Region - ATLANTIC PROVINCES

5-Year Progression of Direct Results



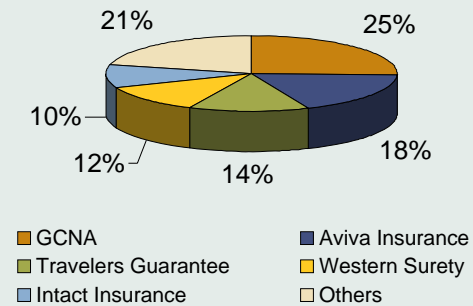
10-Year Growth



2009 Direct Results - Top 5 Writers

Company	Written Premium	Earned Premium	Incurred Losses	Loss Ratio
GCNA	6,867	5,774	167	3%
Aviva Insurance	4,871	3,922	(1,324)	-34%
Travelers Guarantee	3,653	3,070	715	23%
Western Surety	3,218	2,595	586	23%
Intact Insurance	2,596	2,628	(1,241)	-47%
Others	5,784	3,626	168	5%
MARKET	26,989	21,615	(929)	-4%

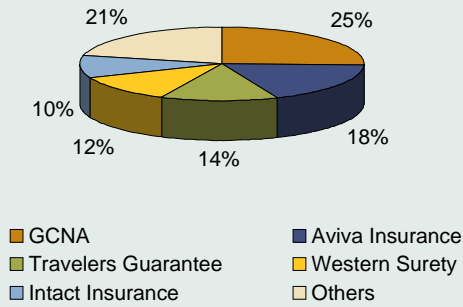
2009 DWP Share - Top 5 Writers



CANADIAN SURETY MARKET ANALYSIS

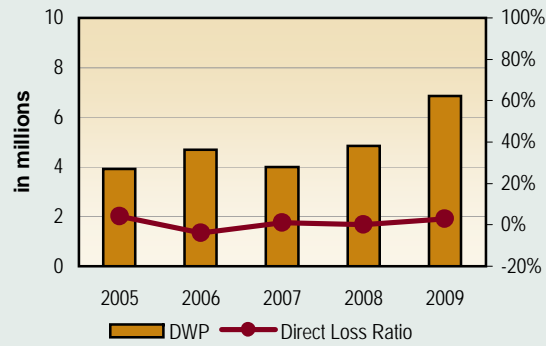
Comparisons of Volume and Results by Region - ATLANTIC PROVINCES Top 5 Writers

2009 DWP Share - Top 5 Writers



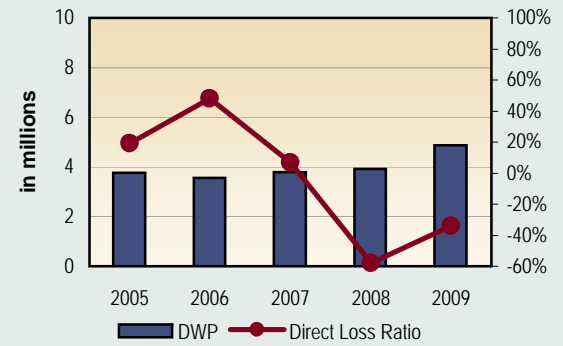
5-Year DWP & Results - GCNA

Market Share 25%



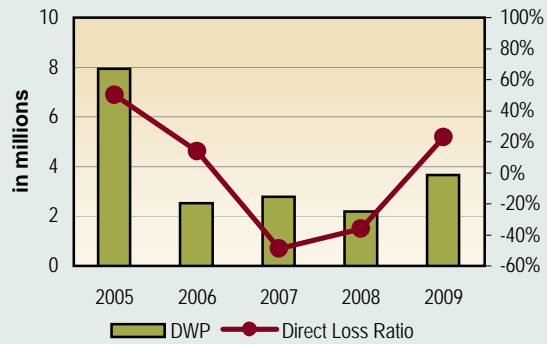
5-Year DWP & Results - Aviva Insurance

Market Share 18%



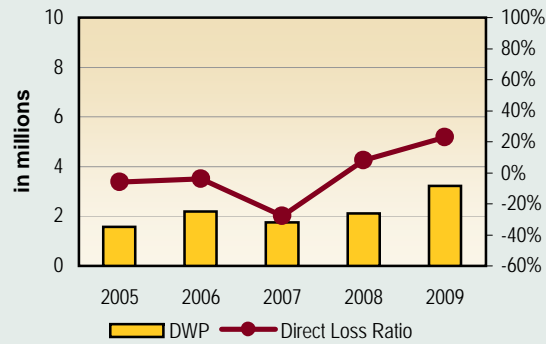
5-Year DWP & Results - Travelers

Market Share 14%



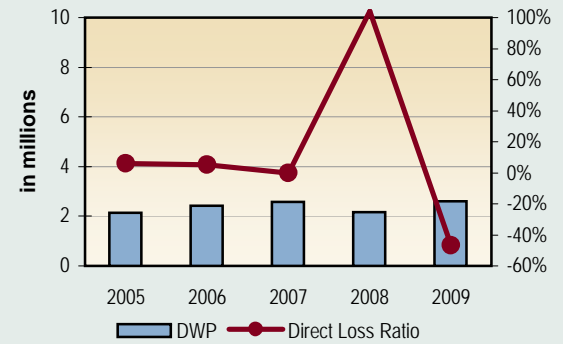
5-Year DWP & Results - Western Surety

Market Share 12%



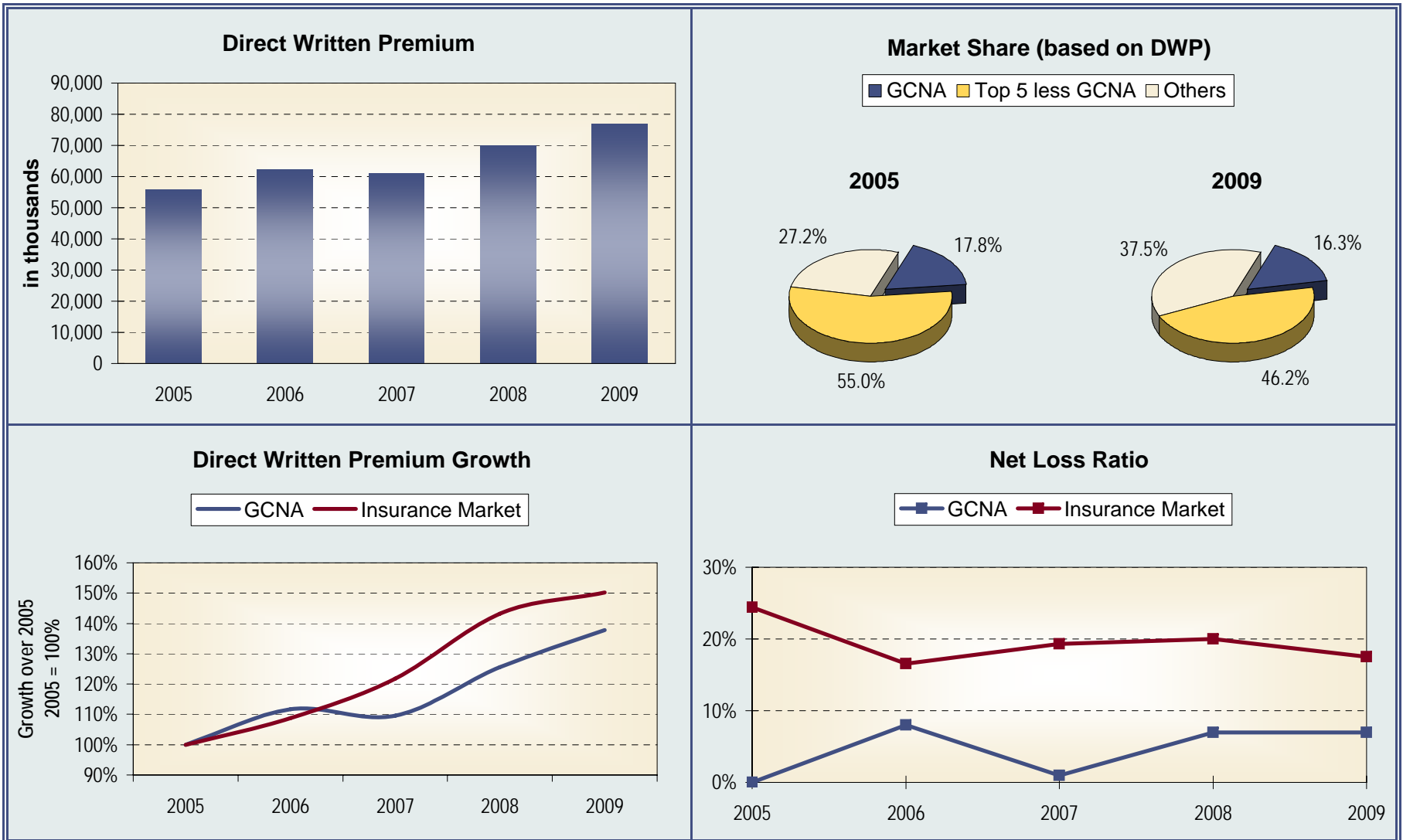
5-Year DWP & Results - Intact

Market Share 10%

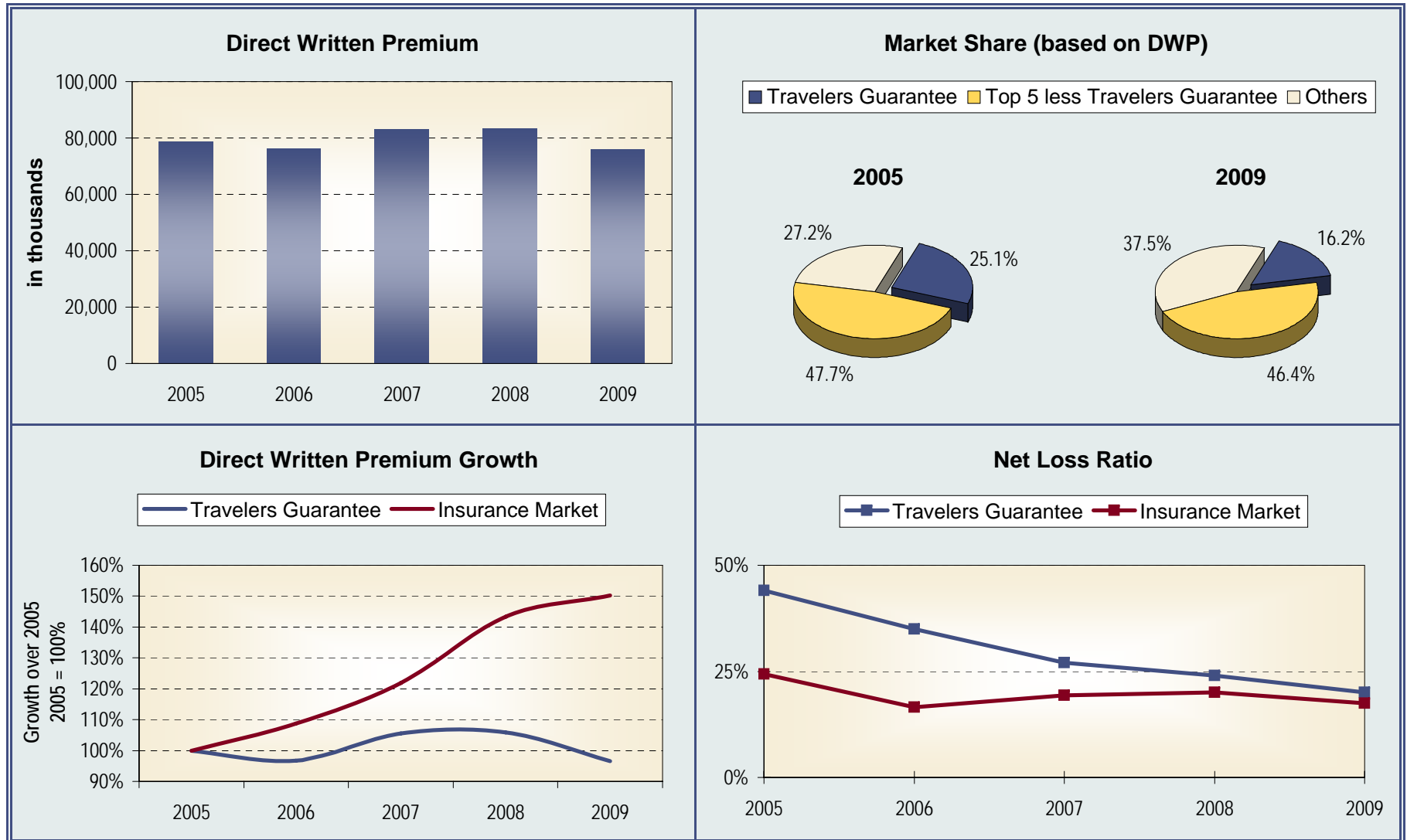


Individual Results – Top 15 Insurers

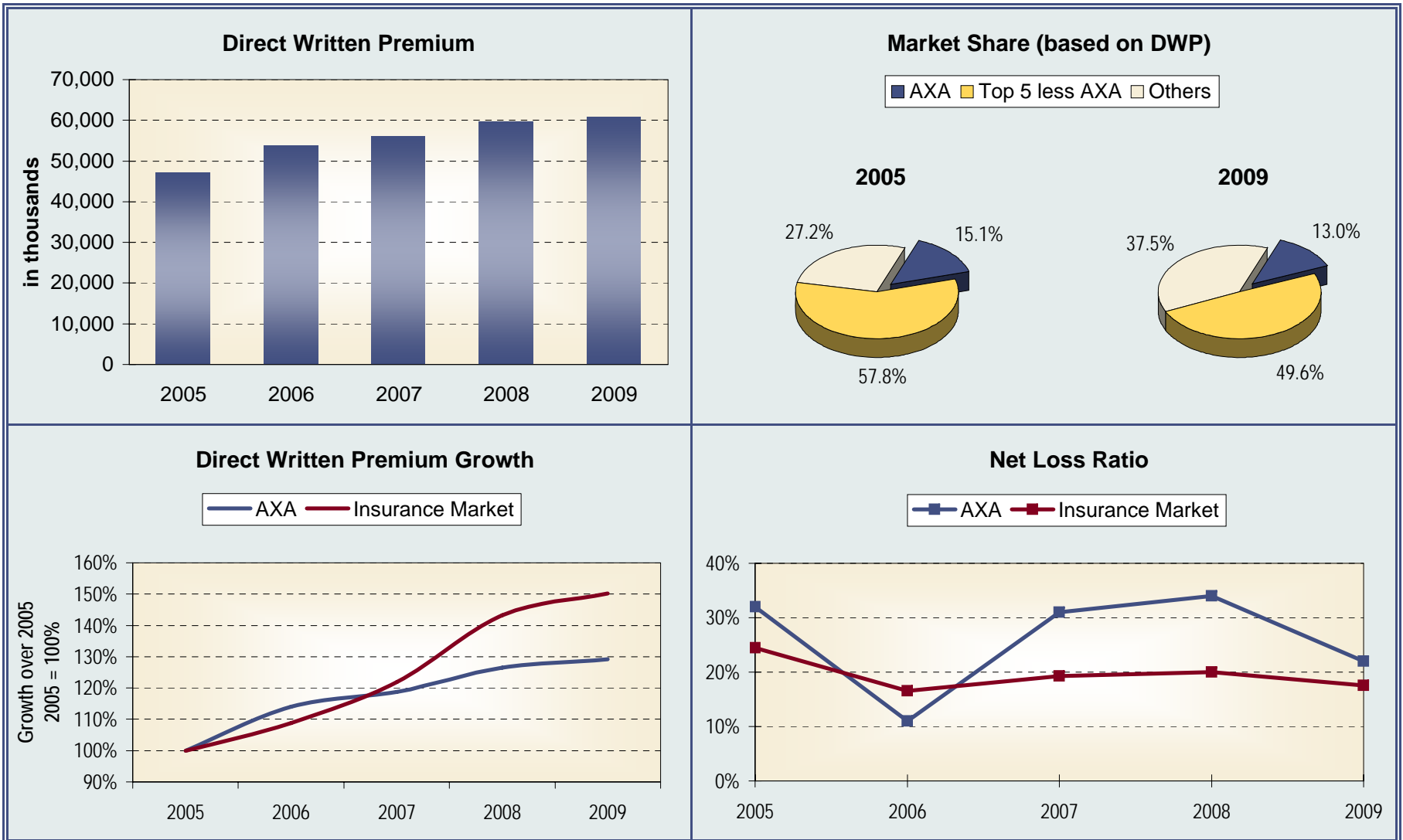
CANADIAN SURETY MARKET ANALYSIS
Guarantee Company of North America



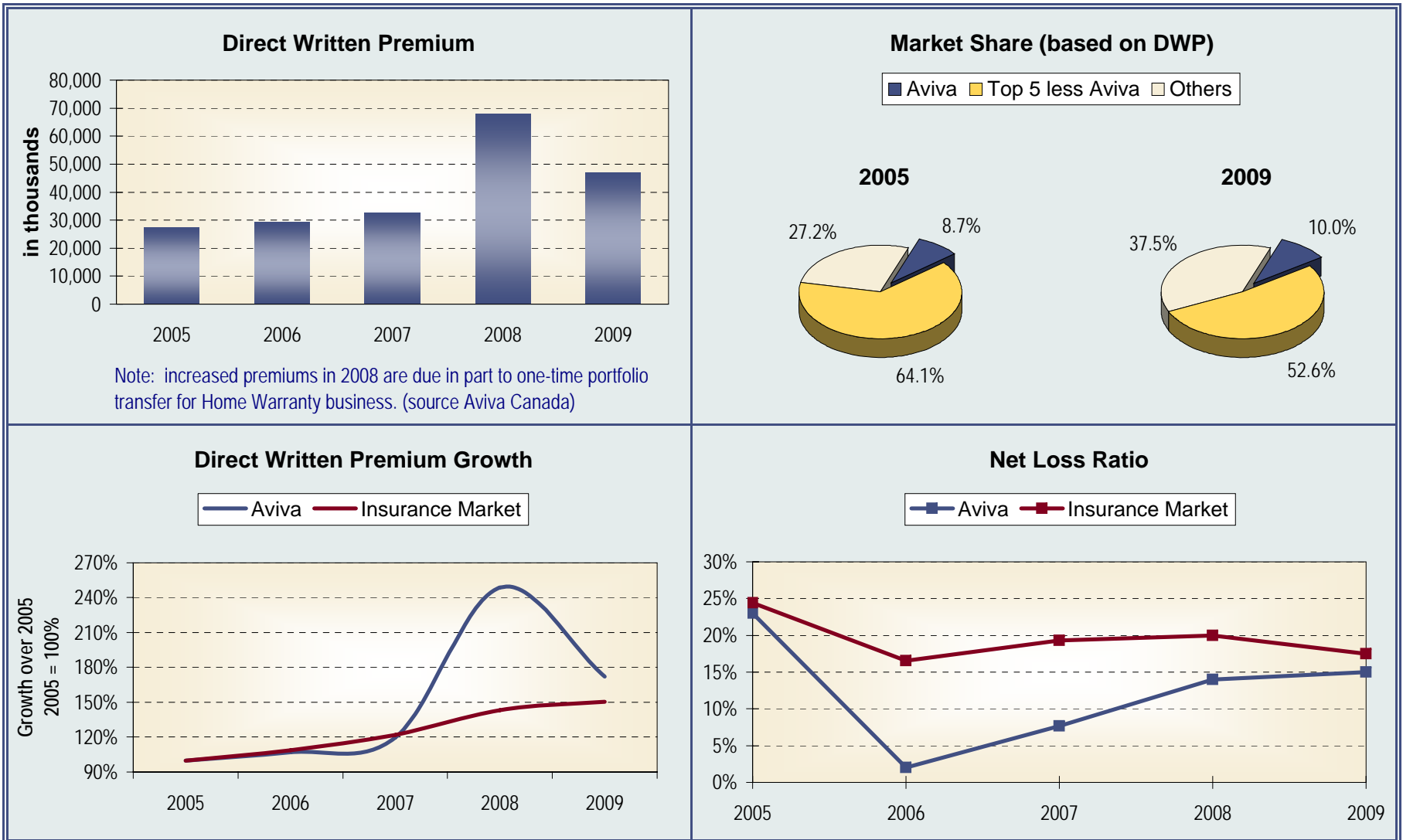
CANADIAN SURETY MARKET ANALYSIS
Travelers Guarantee Company of Canada



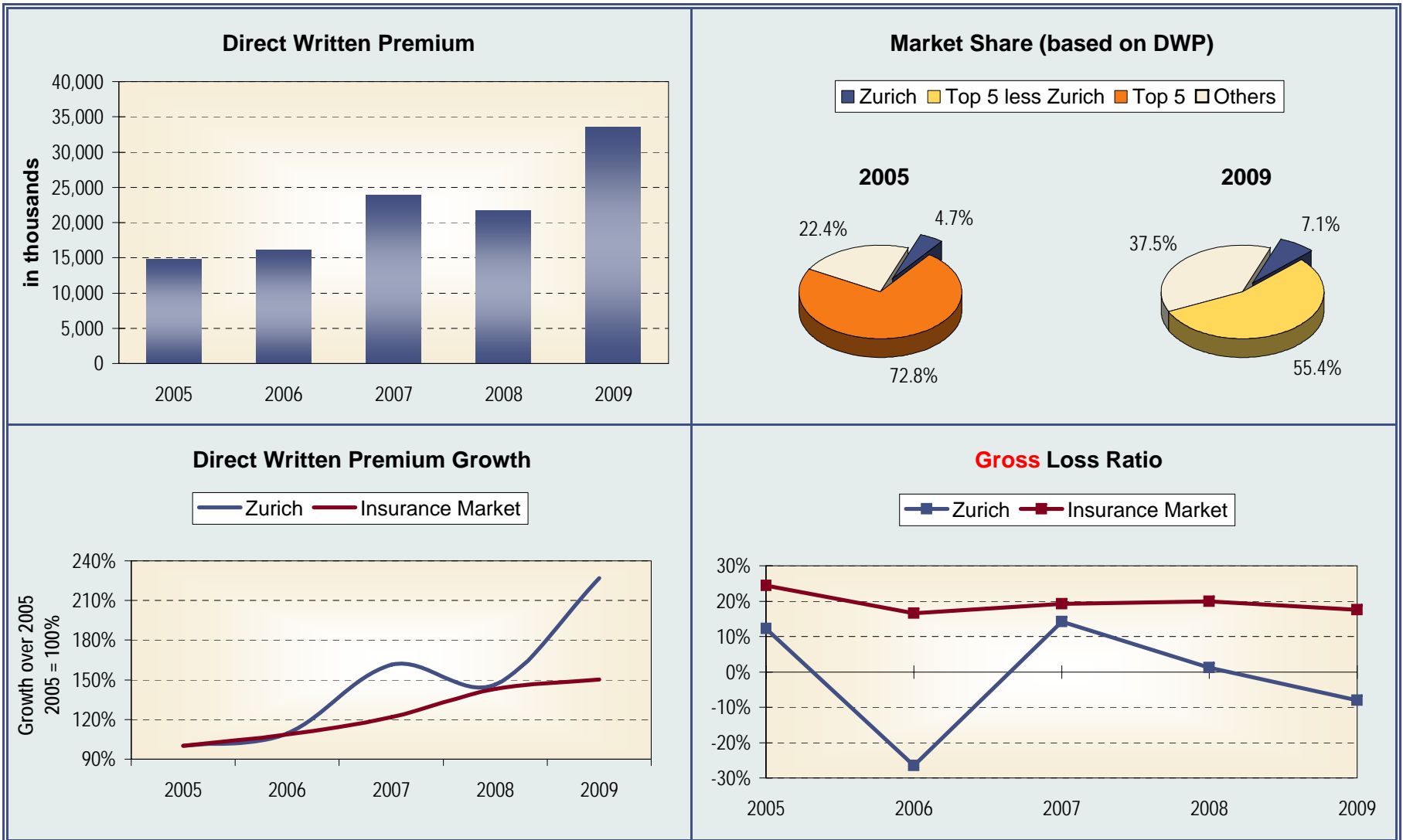
CANADIAN SURETY MARKET ANALYSIS
AXA Canada Group



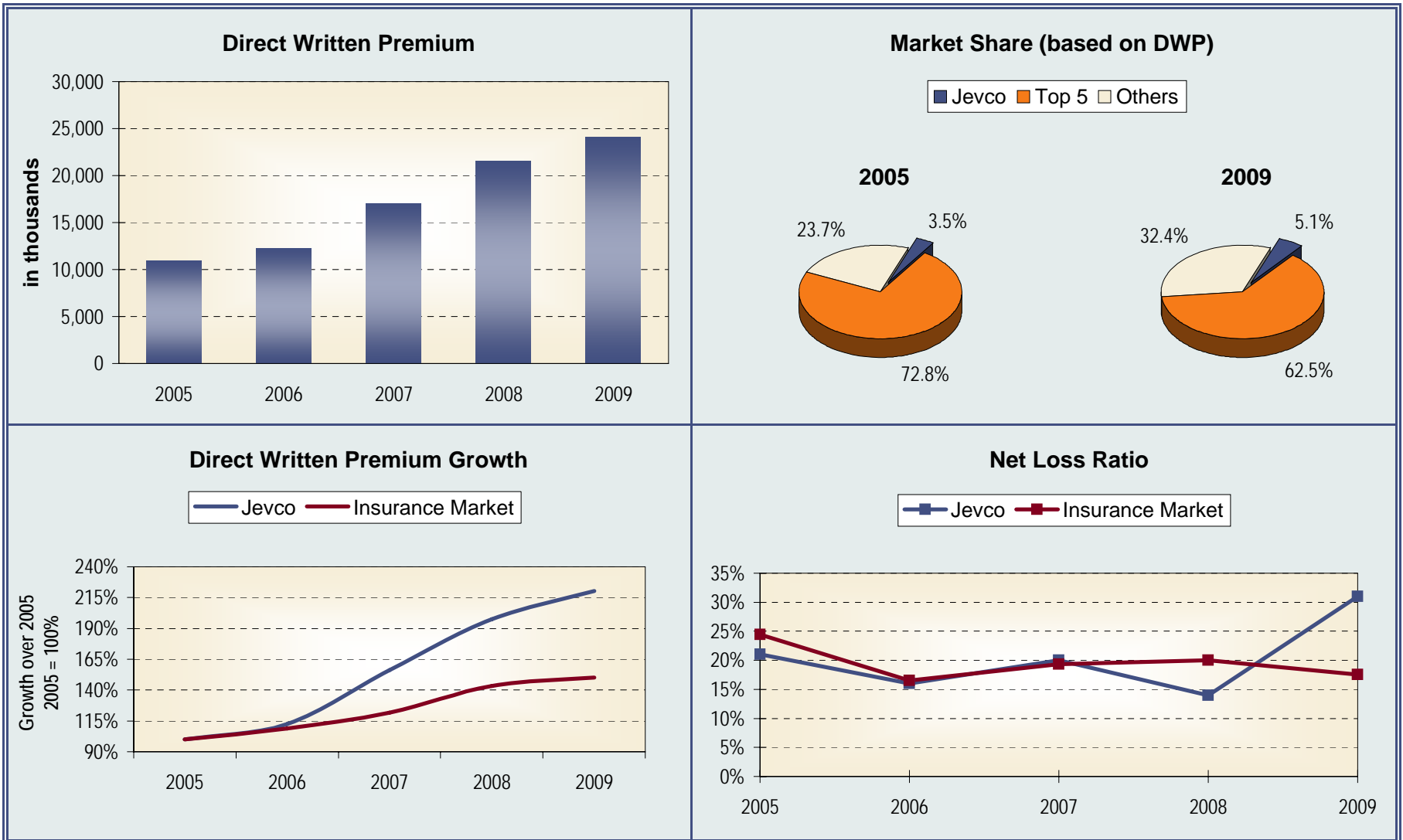
CANADIAN SURETY MARKET ANALYSIS
Aviva Canada Group



CANADIAN SURETY MARKET ANALYSIS
Zurich Insurance Company



CANADIAN SURETY MARKET ANALYSIS
Jevco Insurance Company (including Kingsway General)

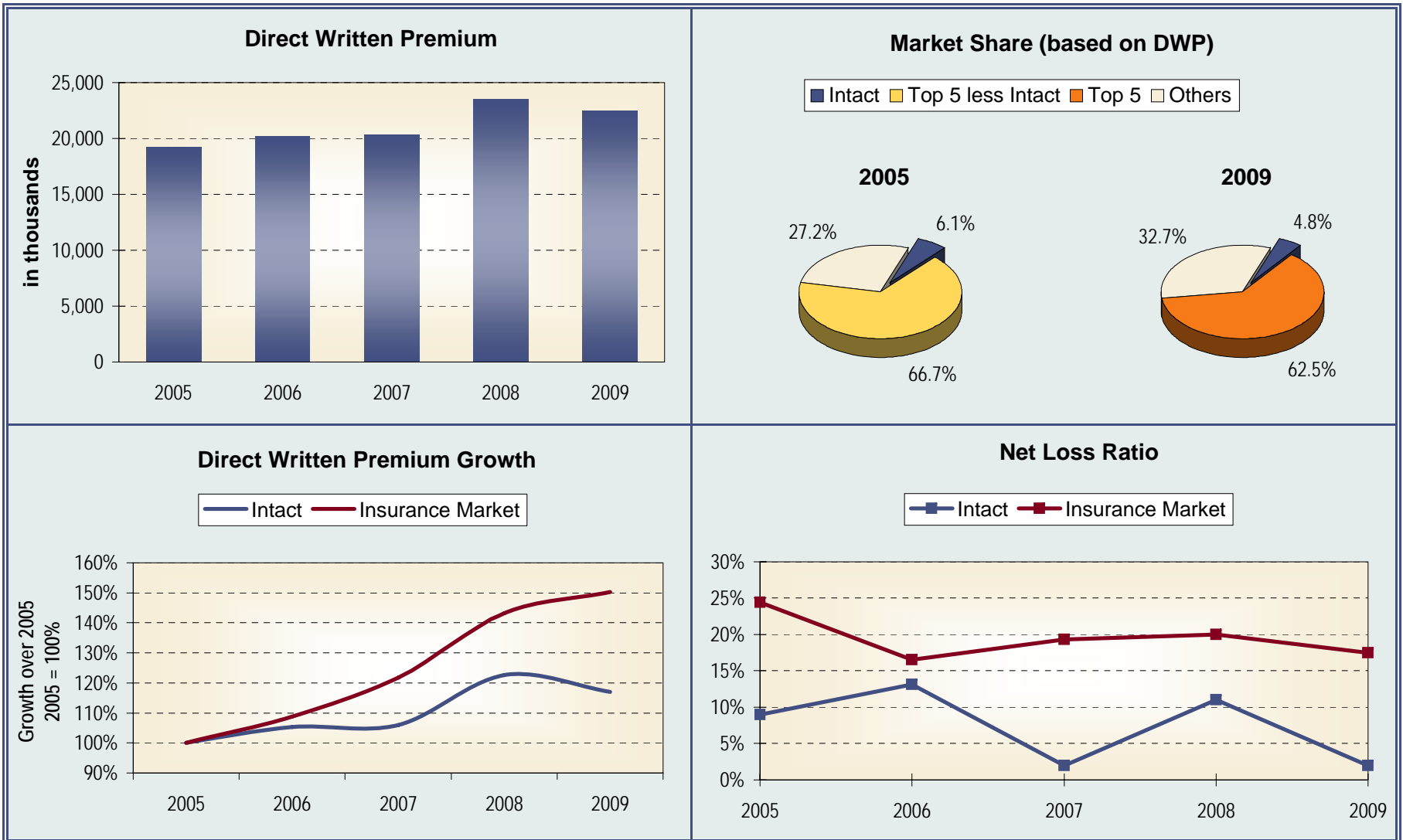


CANADIAN SURETY MARKET ANALYSIS

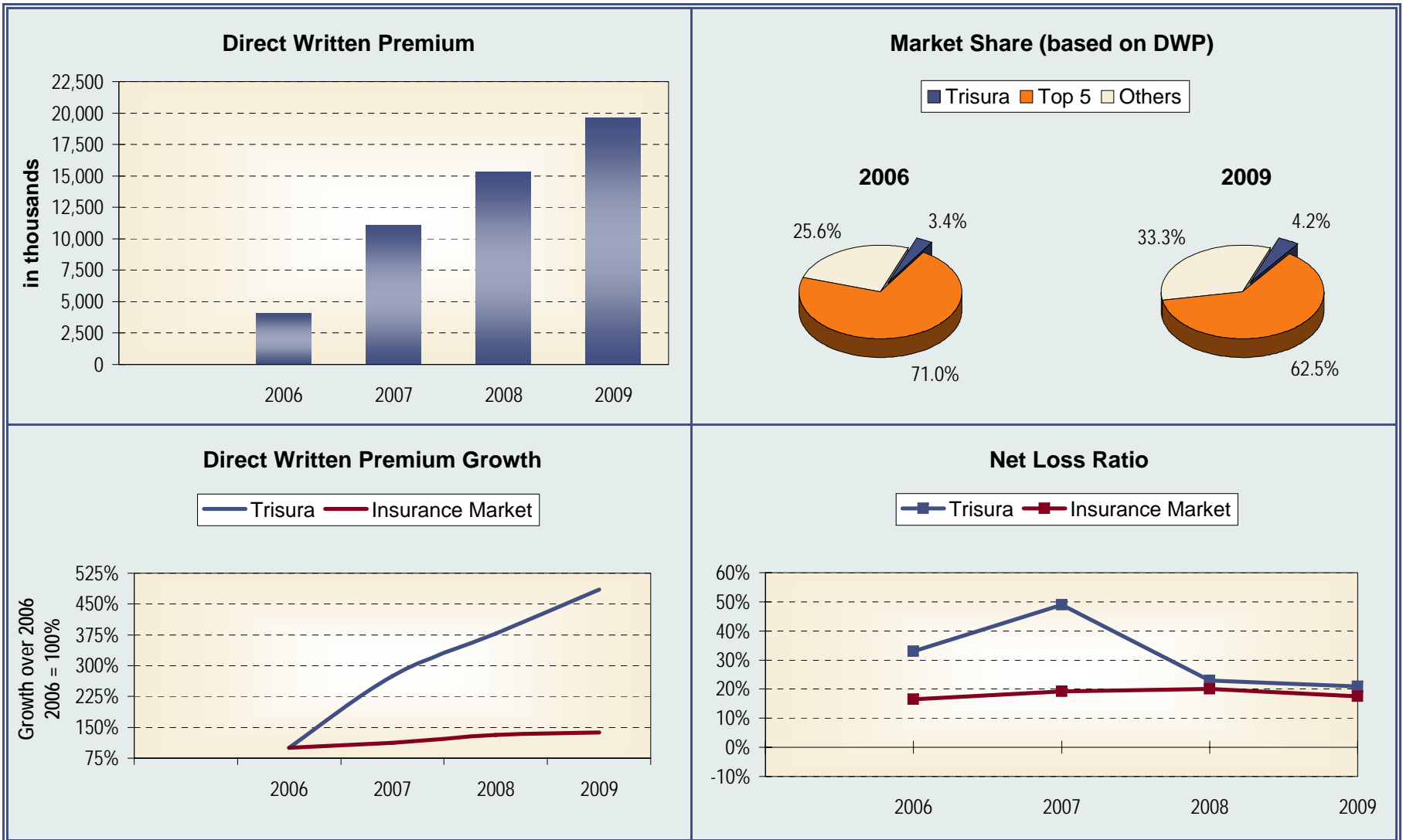
Chartis Insurance Company of Canada (including former AIG Group companies American Home and Commerce & Industry)



CANADIAN SURETY MARKET ANALYSIS
 Intact Financial Corporation (formerly ING Canada)



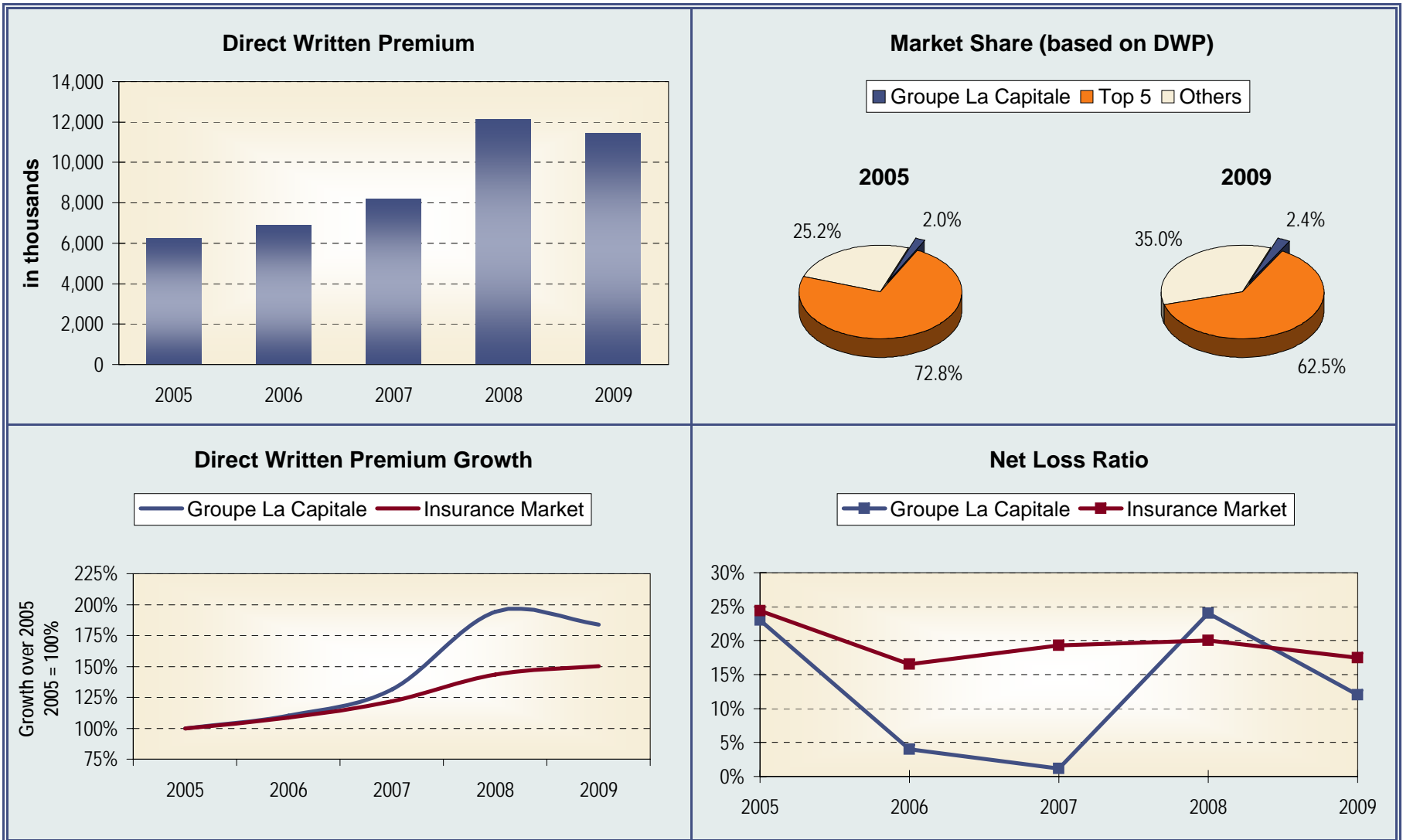
CANADIAN SURETY MARKET ANALYSIS
Trisura Guarantee Insurance Company



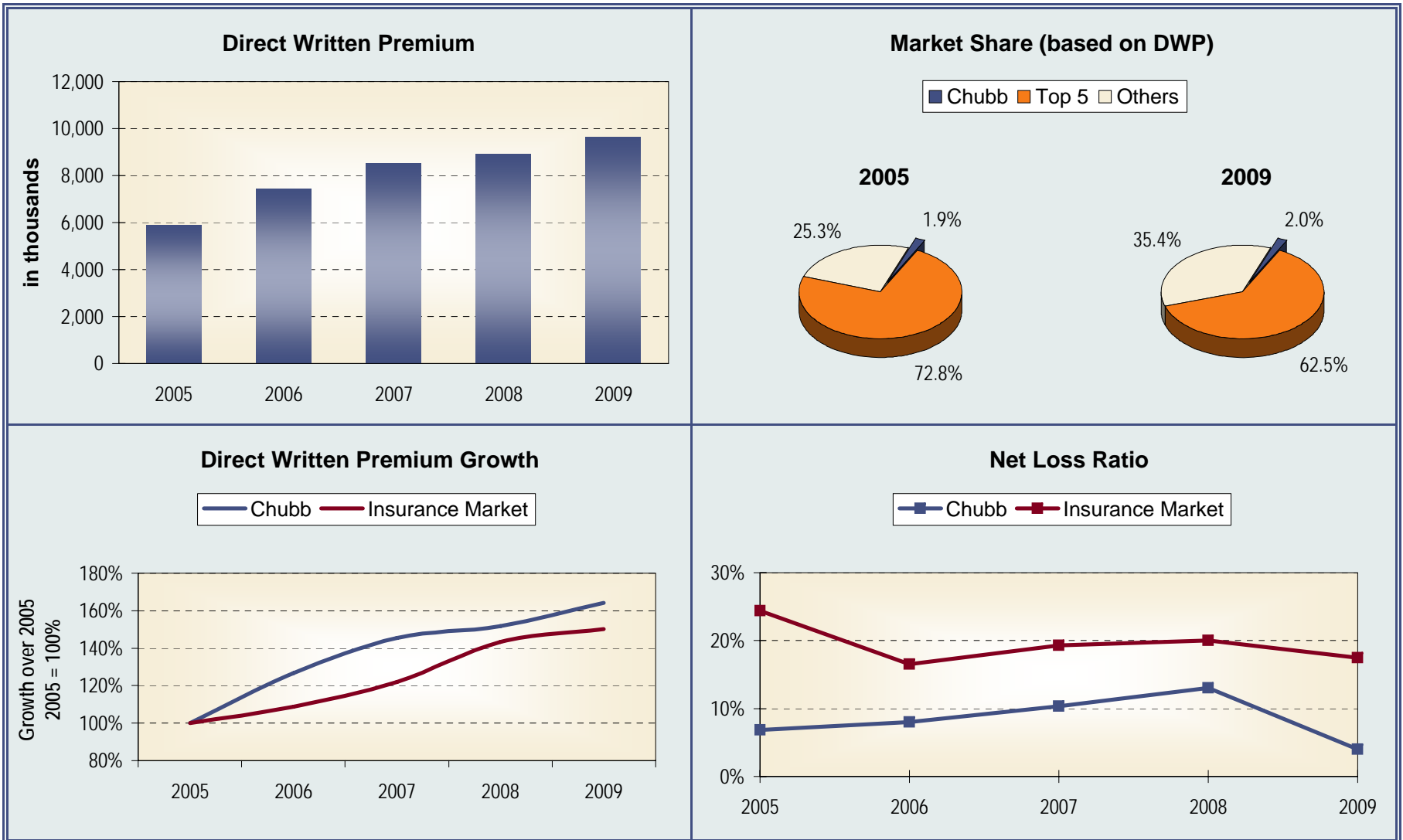
CANADIAN SURETY MARKET ANALYSIS
Western Surety Company



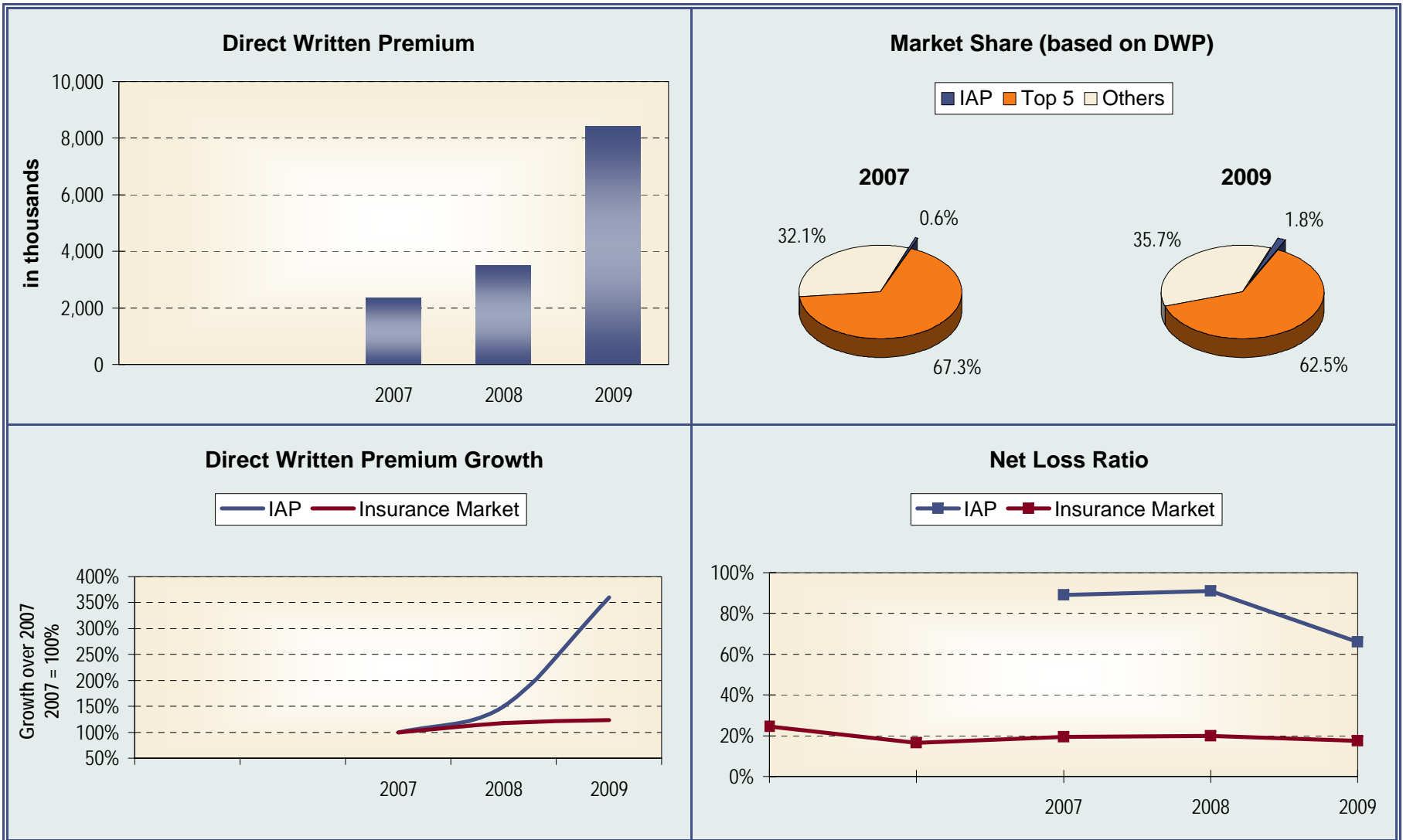
CANADIAN SURETY MARKET ANALYSIS
Groupe La Capitale



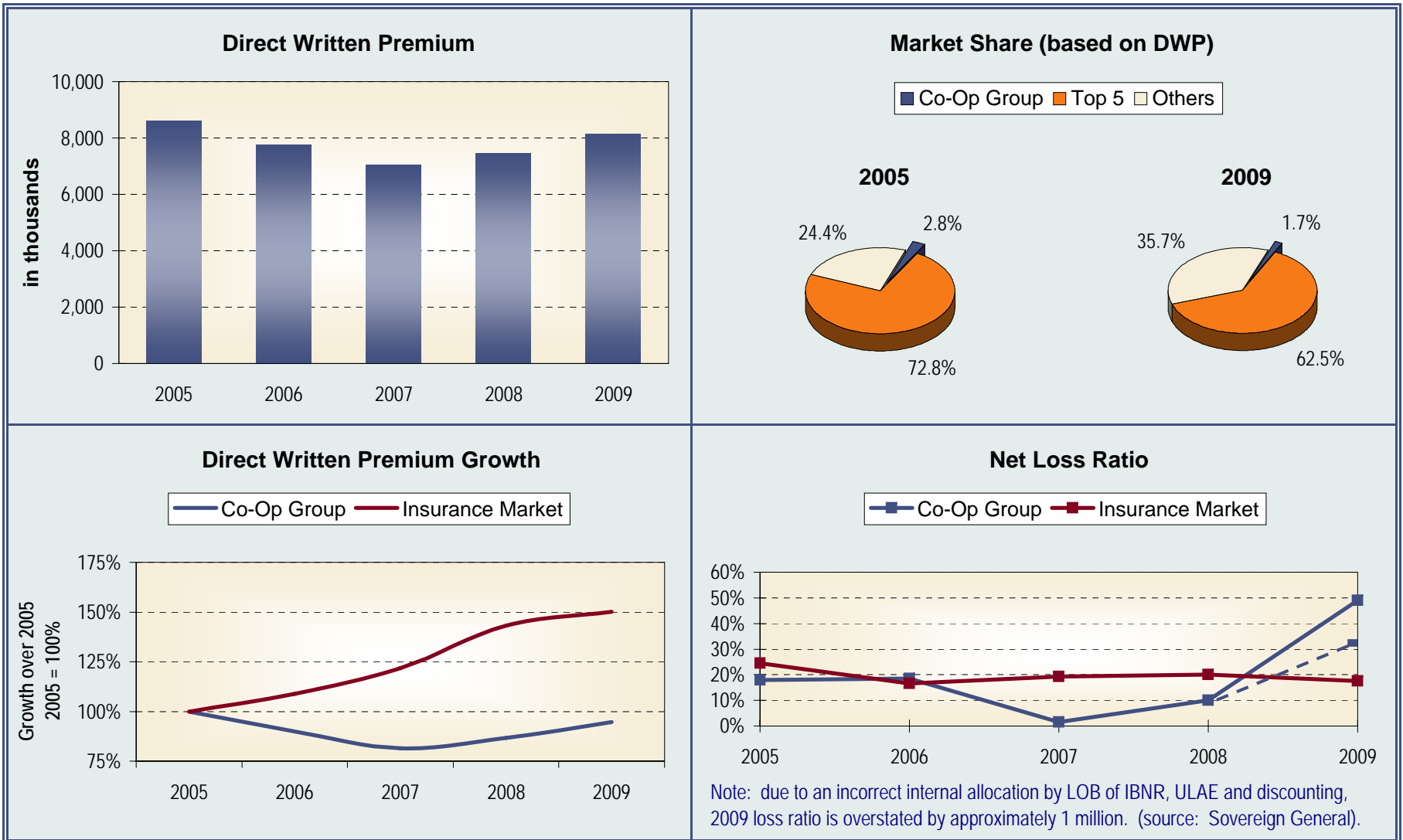
CANADIAN SURETY MARKET ANALYSIS
Chubb Canada Group



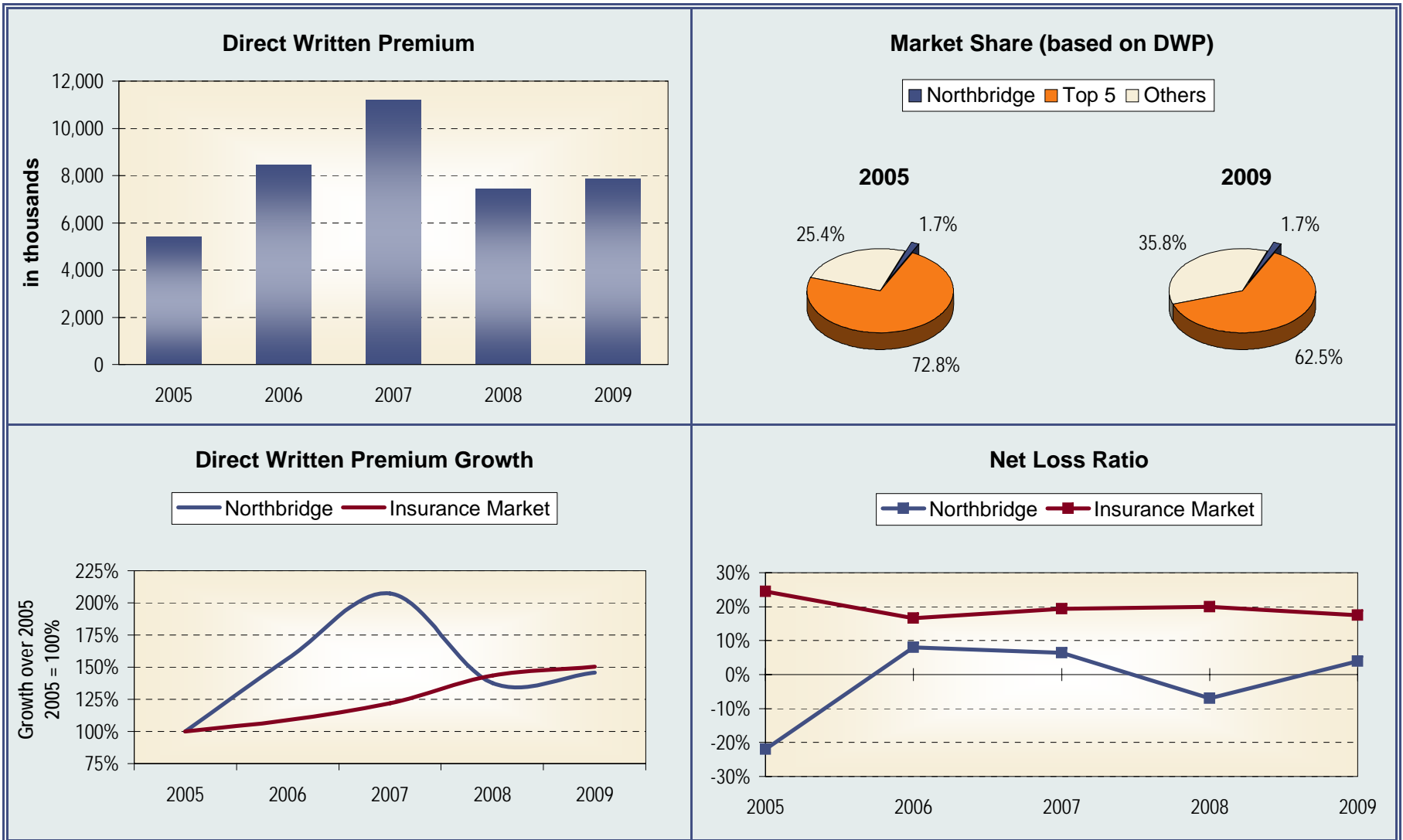
CANADIAN SURETY MARKET ANALYSIS
Industrial Alliance Pacific General Insurance Corp.



CANADIAN SURETY MARKET ANALYSIS
Co-Operators General & Sovereign

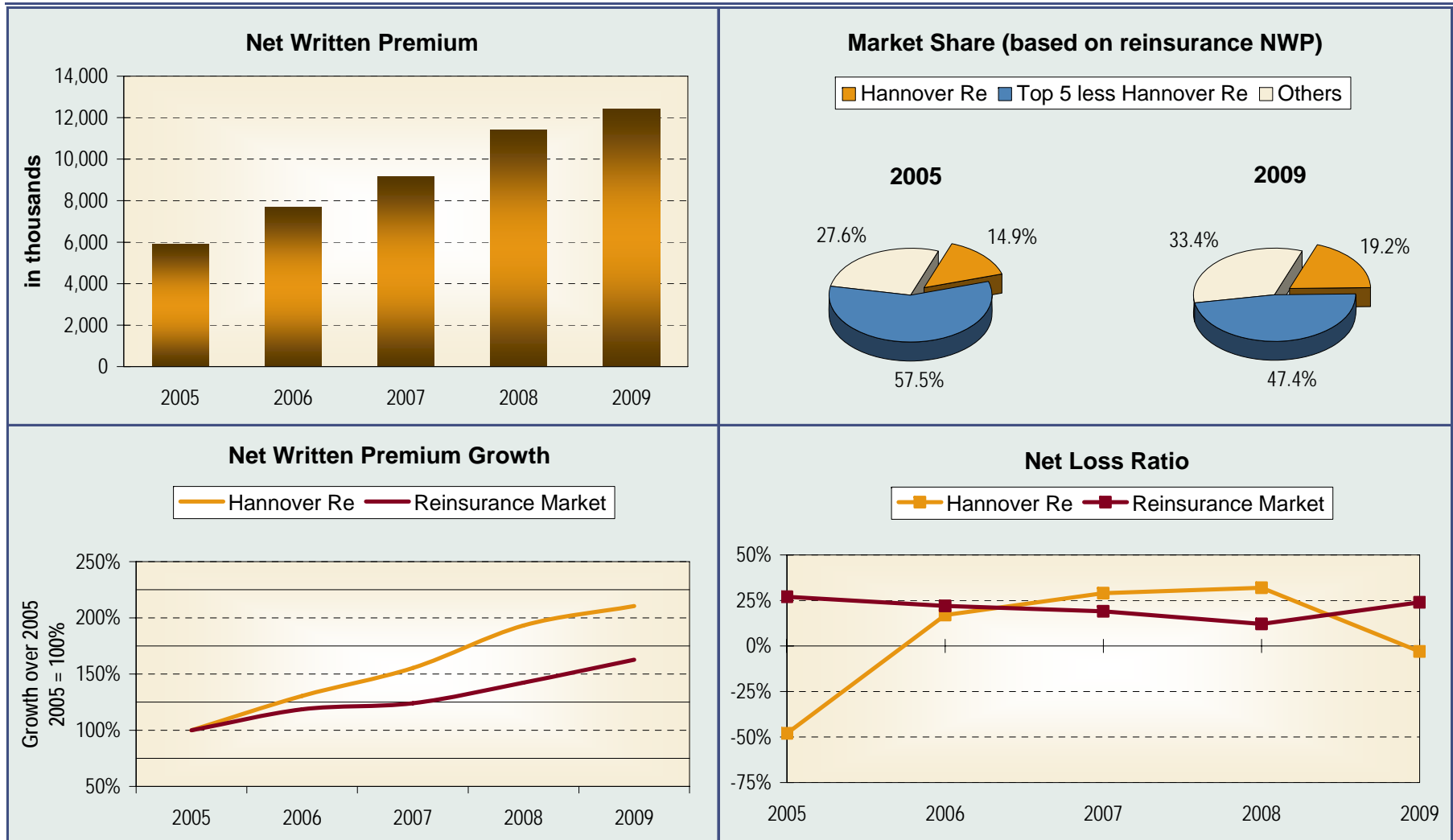


CANADIAN SURETY MARKET ANALYSIS
Northbridge Financial Group

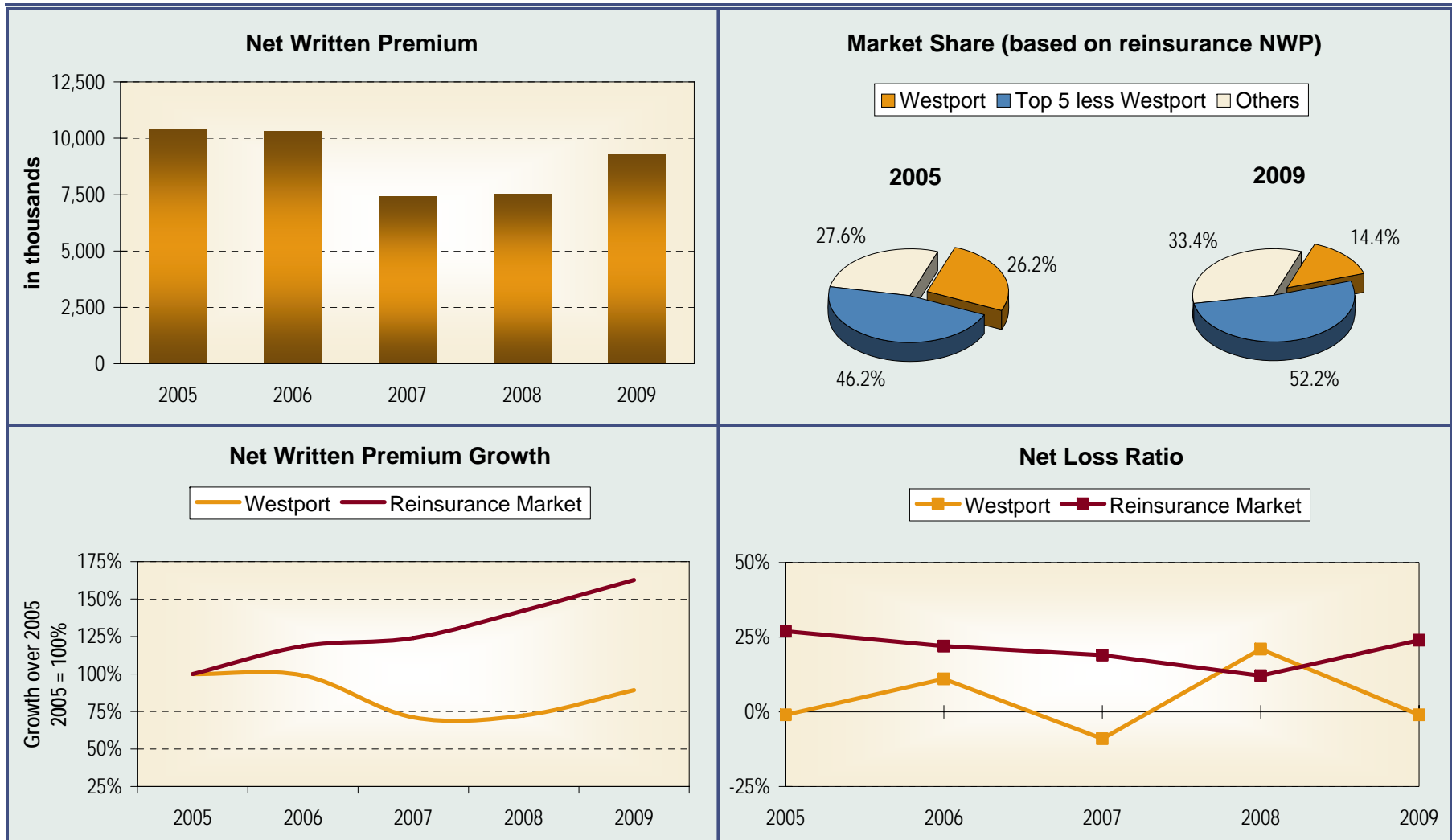


Individual Results – Top 10 Reinsurers

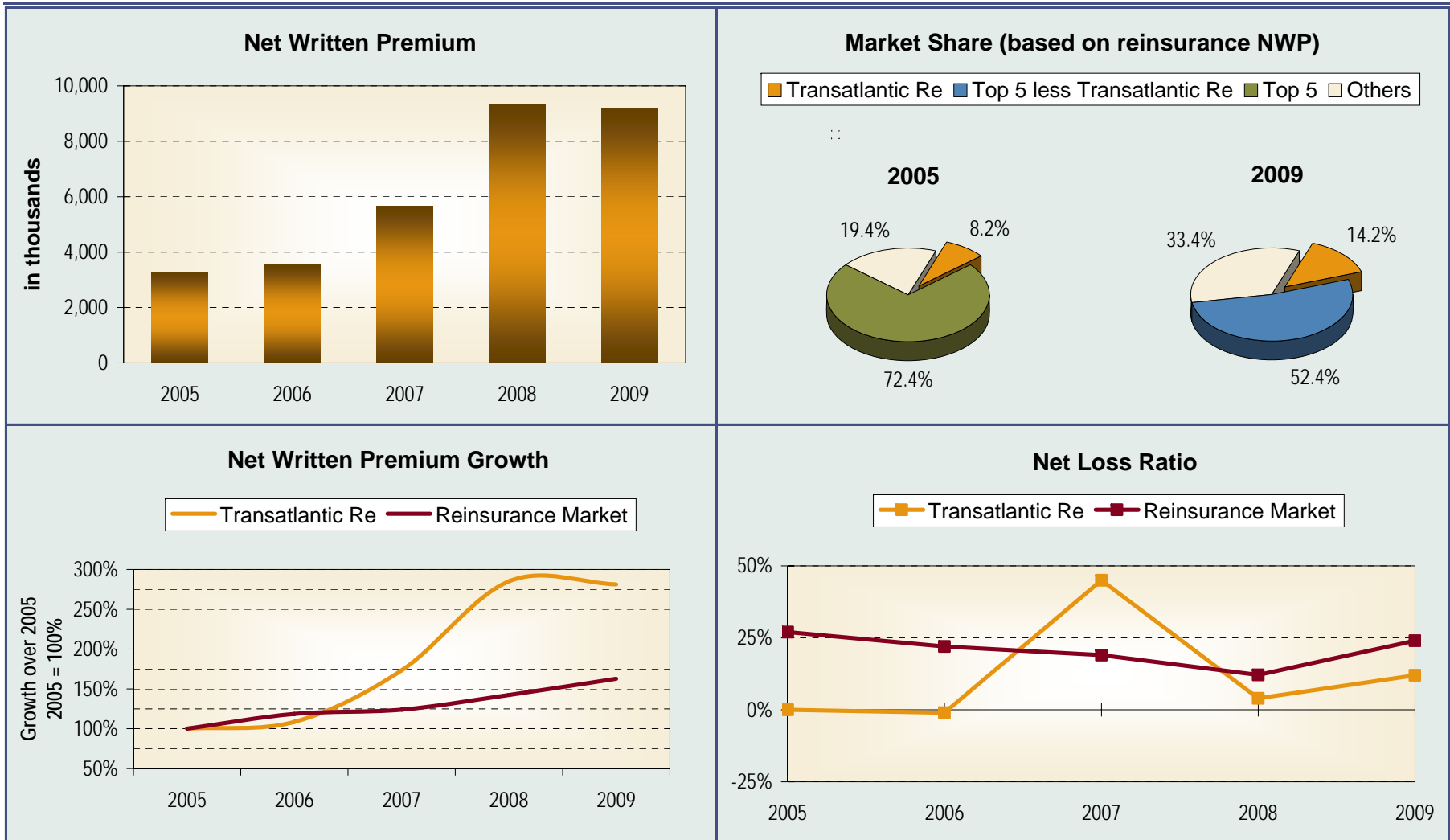
CANADIAN SURETY MARKET ANALYSIS
 Hannover Rückversicherung-AG



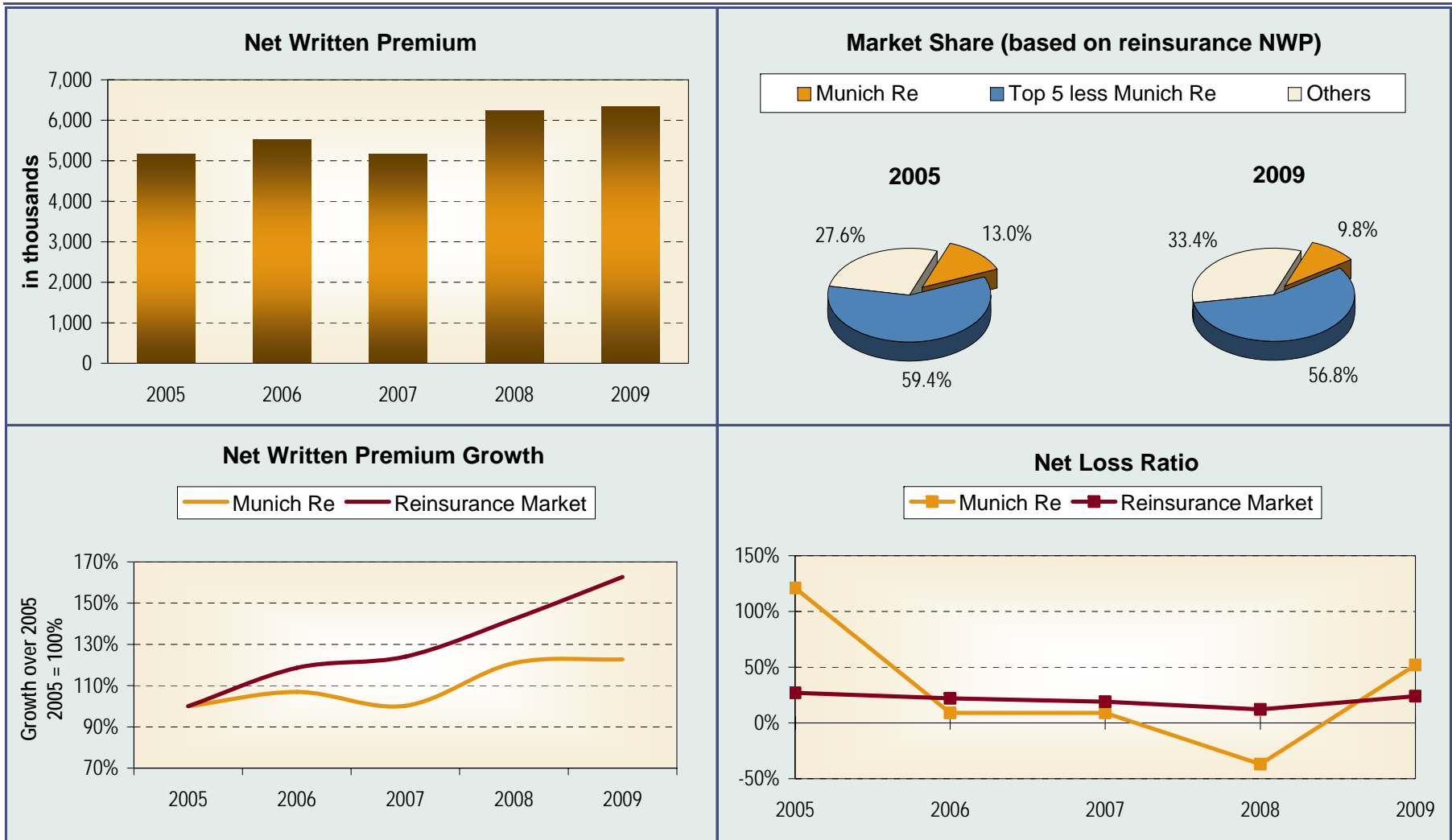
CANADIAN SURETY MARKET ANALYSIS
Westport Insurance Corporation / Swiss Reinsurance Company



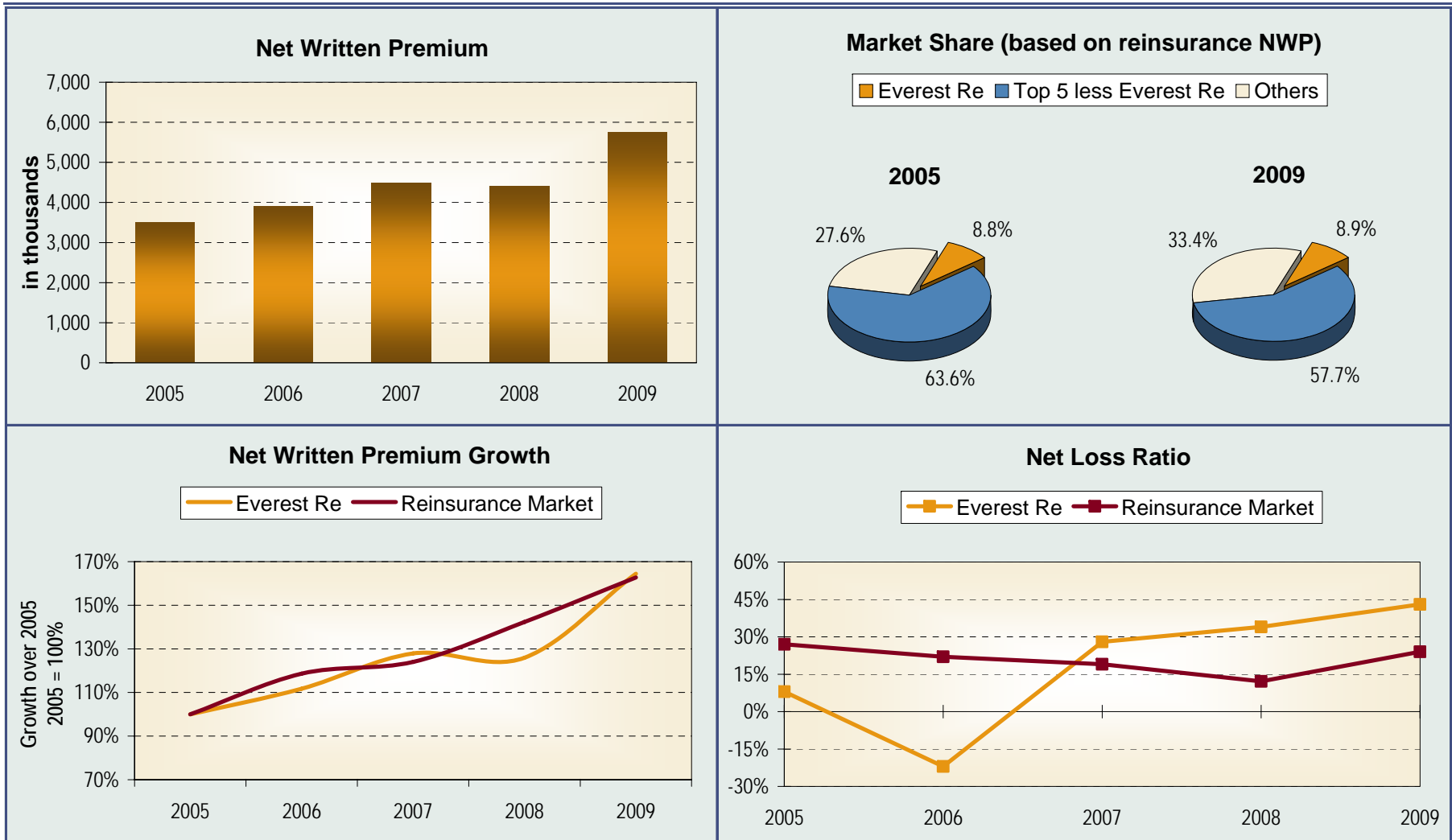
CANADIAN SURETY MARKET ANALYSIS
Transatlantic Reinsurance Company



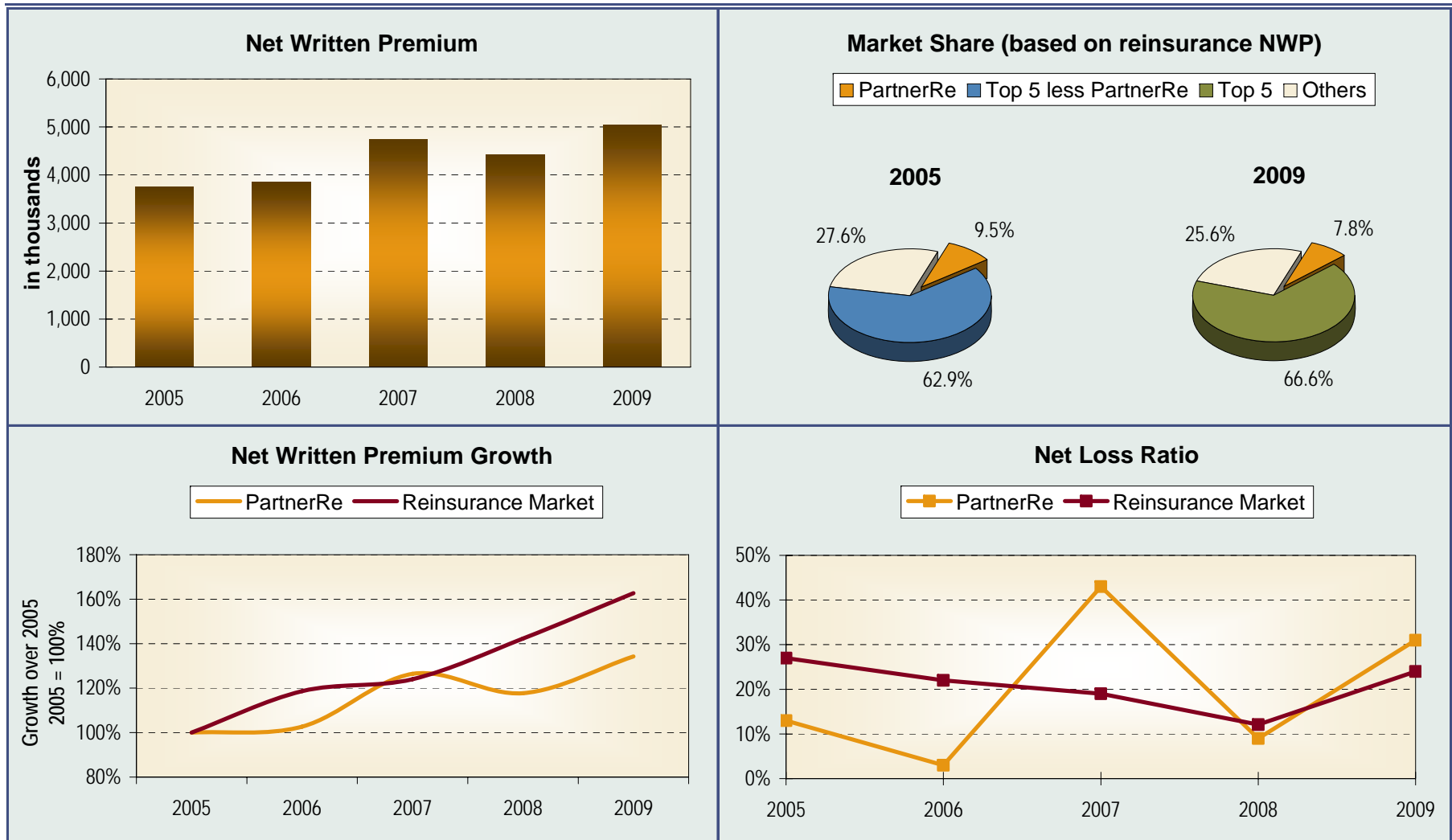
CANADIAN SURETY MARKET ANALYSIS
Munich Re Canada / Munich Re America



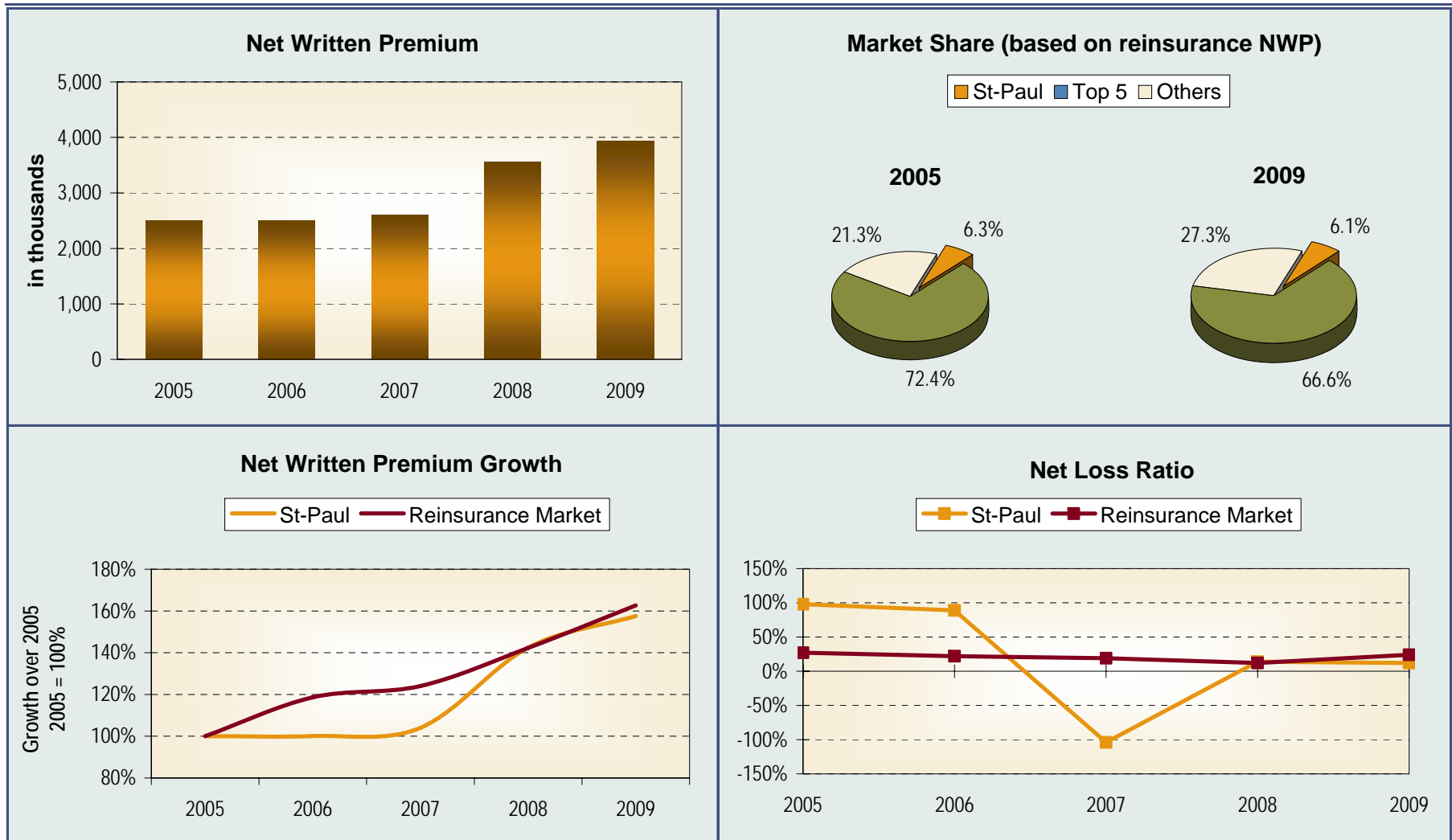
CANADIAN SURETY MARKET ANALYSIS
Everest Reinsurance Company



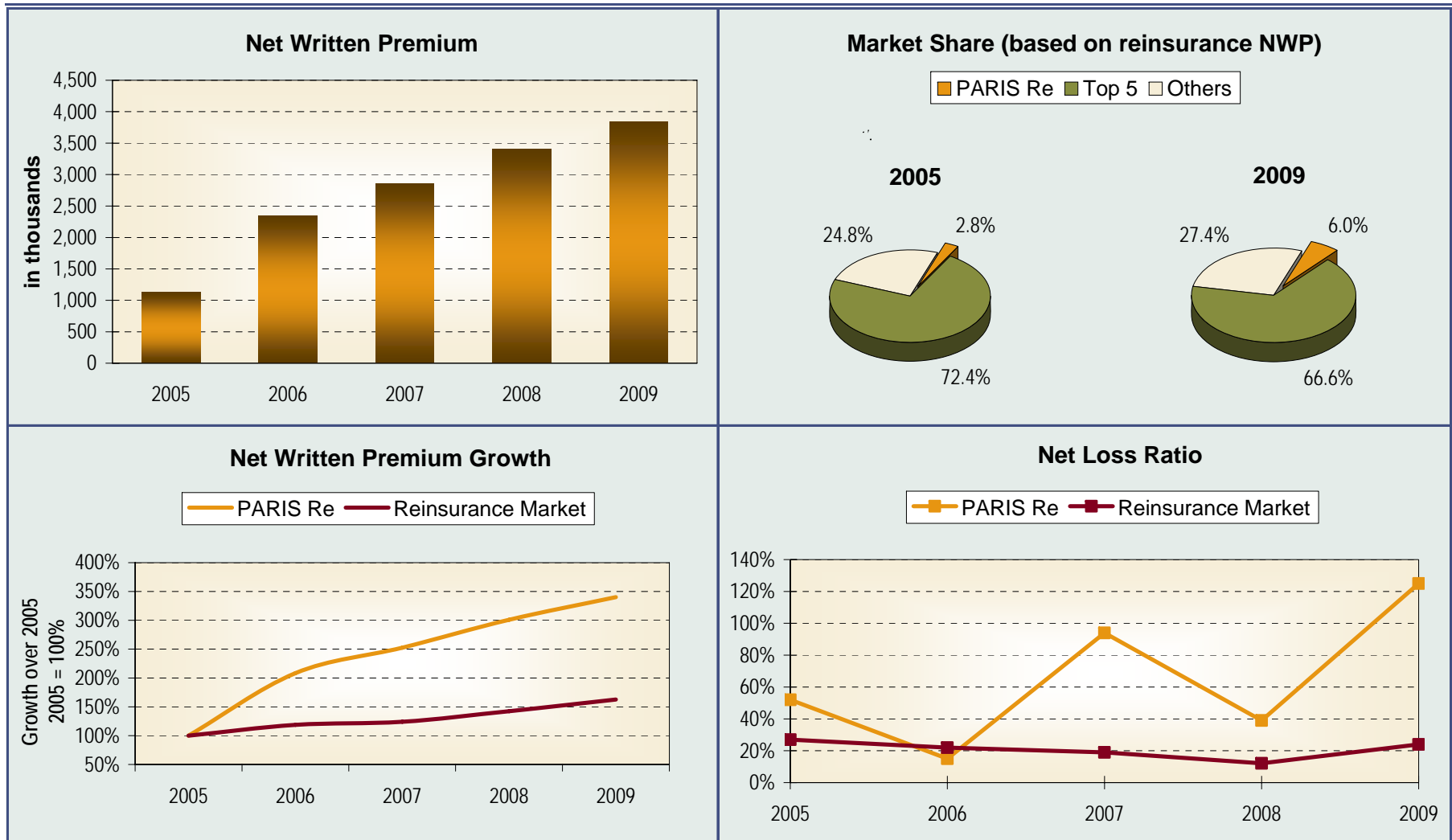
CANADIAN SURETY MARKET ANALYSIS
 Partner Reinsurance Europe Limited



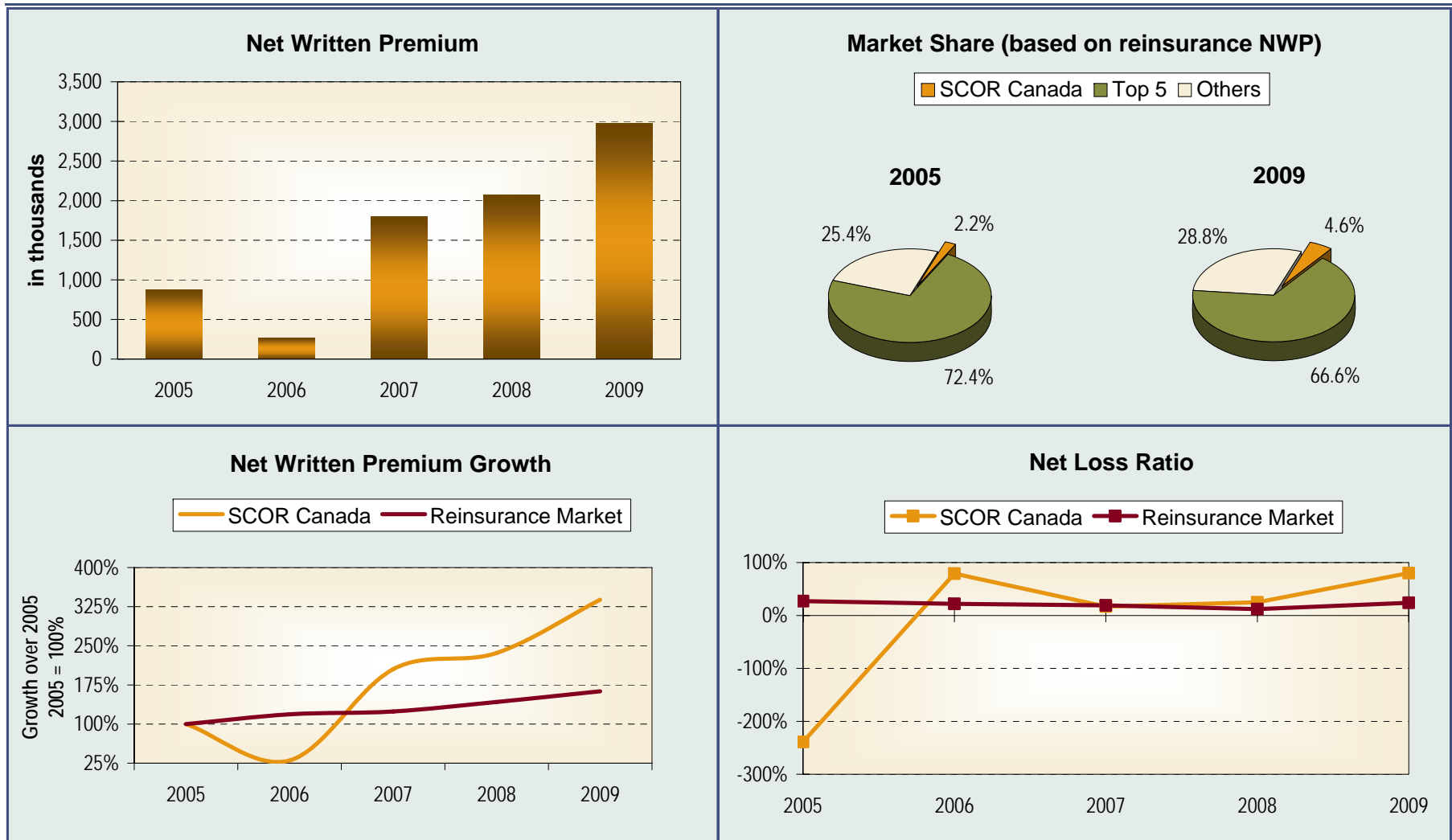
CANADIAN SURETY MARKET ANALYSIS
St-Paul Fire & Marine Insurance Company



CANADIAN SURETY MARKET ANALYSIS
PARIS RE



CANADIAN SURETY MARKET ANALYSIS
SCOR Canada Reinsurance Company



CANADIAN SURETY MARKET ANALYSIS
Odyssey America Reinsurance Corporation

